

NEW ZEALAND OVERSEAS TRAVEL UP 17% IN MARCH QUARTER OF 2005

Fiji leads the destination growth with a 49% increase

Overseas travel by New Zealand residents increased by 17% in the first quarter of 2005, with departures for "holiday" reasons up 13% and "VFR" and "business" travel up 30% and 5% respectively. Total departures grew by nearly 48,000 trips in the three months ended March, following the Asian Tsunami during the last week in December. In total, New Zealand overseas travel was recorded at 1.78 million in the year ended March 2005 - an increase of more than 345,000 departures or 24% on the March year 2004 result; "holiday" travel rose by 23% in the twelve month period with departures for "VFR" reasons up 25% and "business" travel up 17%.

[\(Table 1: New Zealand departures by purpose of travel\)](#)

By top ten "country of main destination", New Zealand travel to Australia increased by 15% in the March quarter (up by nearly 23,000 departures), with travel to Fiji up 49% and to the United States up 19%. Departures to the United Kingdom grew by just 3% in the three month period, with travel to China up 31% and to Samoa and the Cook Islands up 45% and 27% respectively. New Zealand departures to India rose by 30%, with travel to Hong Kong up 25% and to Thailand up 12%.

Overseas travel from the primary market of Central Auckland grew by a below average 16% in the March quarter, with departures from the Waikato and Bay of Plenty region up 30%. Travel from the Canterbury market increased by 19% in the three month period, with departures from Taranaki up 27% and from Otago/ Southland up 18%.

[\(Table 3: New Zealand departures by province of residence\)](#)

THE NEW ZEALAND ECONOMY

Production based GDP increased by 3.9% in the fourth quarter of 2004, down from growth rates of 5.8% in the June quarter and 4.6% in the September quarter. Despite this declining trend, the overall growth rate for the calendar year 2004 came in at 4.8%. Whilst net migration rates are coming down (the result, surprisingly, of increasing departures and a drop in the number of Asian student arrivals), house prices show little signs of easing (except in previously overheated areas) and building consents point to continued activity in this sector. Growth in the labour force is strong and unemployment, at just 3.6% in the December quarter, is at the lowest level recorded since 1986. While retail sales rose by 6.5% in the fourth quarter of last year, consumer confidence by survey has eased in the first quarter of 2005, alongside that of the business community, where an increasing ratio expect the economy to actually deteriorate in the coming twelve month period. Thus, Westpac Bank economists are forecasting a much lower 2.5% growth rate in GDP for the current calendar year, declining to 1.9% in 2006.

[\(New Zealand economic indicators - page 9\)](#)

Large parts of the labour force, however, tend to believe that they have not shared in the benefits of a growing economy and are now pushing for substantial wage increases above the annual rate of inflation - recorded at 2.8% in the March 2005 quarter. This level is up from 1.5% in March 2004 and nearly at the Reserve Bank's upper target of 3%. The RBNZ response was to increase the official cash rate on the 10th of March, pushing 90 day rates to over the 7% rate. Despite a similar move by the US Federal Reserve, leading to a strengthening of the US currency, the New Zealand dollar remained above 71 US cents at the quarter's close.

[\(New Zealand overseas exchange rates - page 10\)](#)

THE NEW ZEALAND HOLIDAY MARKET

The New Zealand outbound "holiday" market increased by a below average 13% or 14,045 departures in the March quarter, with 41% of the increase bound for Fiji and the "other" South Pacific Islands as "area of main destination", and more than 32% bound for Australia. "Holiday" travel to Australia rose by (a below average) 7% in the three months ended March 2005, with departures to Fiji up 54% and to the Cook Islands and Samoa up 36% and 70% respectively (the latter two destinations despite severe cyclone activity during the quarter). Other primary overseas destinations recording above average "holiday" travel growth in the first quarter of the year, included China - up 101%; France - up 78%; Italy - up 35%; and Hong Kong - up 72%. Conversely, departures to the United Kingdom fell by 12% with travel to Norfolk Island down 11%.

[\(New Zealand "holiday" departures by "country of main destination" - page 21\)](#)

By "age group" of overseas "holiday" traveller, departures by those in the children's group (under the age of 15 years) increased by 17% in the first quarter of the year, with departures to Fiji up 199% and to the "other" South Pacific Islands up 145%. The 20 to 29 year group rose by 13% with departures to Asia up 41%, while the 40 to 49 year group grew by 16% in the three month period, including a 49% increase to Fiji and a 36% rise to the "other" South Pacific Islands. The 30 to 39 year group rose by 15% in the March quarter, with travel to Fiji up 52% and to Asia up 42%.

[\(New Zealand "holiday" departures by "age group" - page 23\)](#)

By **regional market of residence**, overseas "holiday" travel from the Auckland market rose by 12% in the March quarter, with departures from the Waikato/Bay of Plenty market up 21% and the Wellington region up 19%. "Holiday" travel from the Waikato/Bay of Plenty area to Australia increased by 16%, with departures to Fiji up 74%. Travel to Asia from the Wellington market grew by 82% in the March quarter with departures to Fiji up 71%. "Holiday" departures to Australia from Canterbury fell by 3% in the three month period, with travel to Asia up 50% and to Fiji and the "other" South Pacific Islands up 117% and 93% respectively.

[\(New Zealand "holiday" departures by "regional market" - page 27\)](#)

"Holiday" departures for an intended **"length of absence"** of between 5 and 7 days increased by 29% in the three months ended March 2005, with the 8 to 14 day market up by a below average 9%; those departing on trips of between 15 days and 1 month rose by 19%. Departures by the 5 to 7 day group to Australia grew by 27% in the first quarter, with travel to Fiji up 51% and to Asia up 37%. Departures in the primary market segment of 8 to 14 days increased by 81% to Fiji, 49% to North America and 35% to Asia.

[\(New Zealand "holiday" departures by "length of absence" - page 29\)](#)

TRAVEL TO AUSTRALIA

Total departures to Australia, as "country of main destination", increased by 15% in the March quarter and accounted for 55% of all overseas travel in the three month period - down one percentage point on the same three month period of 2004. Departures for "holiday" reasons grew by a below average 7%, with travel for **"VFR" reasons up 30%** (no doubt reflecting the extremely competitive air fare situation on trans Tasman routes) and for "business" reasons up 5%. Total departures to Australia in the year ended March 2005 increased by 21% compared with the same twelve month period of 2004.

"Holiday" travel to Australia from the Auckland market rose by 9% in the three months ended March, with departures from the Waikato/Bay of Plenty market up 16% and from the Wellington region up 12%. Overall, "holiday" travel to Australia from the **South Island markets declined by 5%** in the March quarter.

Those "holiday" travellers to Australia in the children's group (under fifteen years) rose by 10% in the fourth quarter, with 20 to 29 year departures up 9% and those aged 30 to 39 years and 50 to 59 years up 4%. The 60 years and over group increased by 22% in the three month period under review, with departures 40 to 49 years up by a below average 5%. "Holiday" travel to Australia of less than five days duration grew by 5% in the March quarter, with 5 to 7 day visits up 27% and **8 to 14 day trips down 2%**.

[\(New Zealand departures to Australia as "country of main destination" - page 12\)](#)

TRAVEL TO NORTH AMERICA

New Zealand travel to North America increased by 16% in the three months ended March 2005 and accounted for 5% of all overseas travel in the first quarter - marginally down on the same three month period of 2004. "Holiday" departures increased by 9% in the three month period, with **"VFR" travel up 38%** and departures for "business" reasons up 11%. Total departures to North America in the year ended March 2005 increased by 23% compared with the same twelve month period of 2004.

TRAVEL TO NORTH AMERICA (continued)

By "country of main destination", departures to the United States increased by 19% in the March quarter, with travel to Canada down 2%; "holiday" travel to the two destinations grew by 7% and 12% respectively during the three month period.

"Holiday" departures to North America from the Auckland market increased by just 6% in the first quarter, with travel from the Waikato/Bay of Plenty region up 26% and from the Canterbury and Wellington markets up 39% and 10% respectively. "Holiday" travel to North America by the children's market declined by 33% in the three months ended March, with the 20 to 29 year group down 8%. Departures in the 30 to 39 year group rose by 16% with the 40 to 49 year group up 25%.

"Holiday" travel to North America for trips of 15 days to 1 month's duration (the primary trip segment) declined by 1% in the March quarter, with those travellers on trips of between 8 and 14 days up 49% and 1 to 2 month visits down 75%.

[\(New Zealand departures to North America by "country of main destination" - page 14\)](#)

TRAVEL TO CENTRAL & SOUTH AMERICA

Travel to the "other" Americas, as "area of main destination", increased by 20% in the three month period ended March 2005, with "holiday" departures up by 62% and travel for "VFR" reasons down by 9% and "business" departures up by just 0.2%. Total departures to Central and South America in the year ended March 2005 increased by 31% compared with the same twelve month period of 2004.

By "country of main destination", departures to Argentina increased by 33% in the three month period under review, with travel to Brazil down 7% and to Chile down 45%. Travel to "other" South American countries rose by 35% in the first quarter of the year, with departures to Central America up 66% and to the Caribbean up 96%.

[\(New Zealand departures to C. & S. America by "country of main destination" - page 14\)](#)

TRAVEL TO EUROPE

New Zealand departures to Europe, as "area of main destination", increased by 4% in the March quarter, with "holiday" and "VFR" travel up 4% and 11% respectively, and departures for "business" reasons down 8%. Total departures to Europe in the year ended March 2005 increased by 22% compared with the same twelve month period of 2004.

By "country of main destination", departures to the United Kingdom grew by just 3% in the three months ended March, with "holiday" travel down 12% and "VFR" departures up 10%. Departures to Germany declined by 22% in the three month period, with travel to Italy down 11% and to France and the Netherlands up 5% and 49% respectively. New Zealand travel to Ireland fell by 12% in the three month period, with departures to the Nordic Countries up 5% and to Switzerland up 59%.

"Holiday" travel to Europe from the Auckland market increased by 22% in the three months ended March, contrasting drops of 44% from the Wellington and 17% from Canterbury. Departures from the Waikato/Bay of Plenty market fell by 24% in the first quarter, with "holiday" travel from Otago/ Southland up 34%.

"Holiday" travel to Europe by those in the 60 years and over group increased by 30% in the March quarter, with those 40 to 49 years up 11% and those 50 to 59 years down 3%. "Holiday" travel to Europe with an intended length of absence of between 1 and 2 months (the primary market segment) grew by 4% in the three months ended March, with trips of between 15 days and 1 month up 28% and those between 2 and 6 months down 21%. [\(New Zealand departures to Europe by "country of main destination" - page 15\)](#)

TRAVEL TO ASIA

Departures to Asia, as "area of main destination", increased by 15% in the first quarter of the year, with "holiday" travel up 30% and departures for "VFR" and "business" reasons up 21% and 1% respectively. Total departures to Asia in the year ended March 2005 increased by 26% compared with the same twelve month period of 2004.

By "country of main destination", New Zealand departures to Singapore declined by 14% in the March quarter, with travel to Thailand up 12% and to Malaysia up 23%. Total departures to Indonesia, as "country of main destination", rose by 18% in the three month period (despite a 3% drop in "holiday" travel), with departures to the Philippines up 20% and to Viet Nam up 47%.

New Zealand travel to China increased by 31% in the first quarter, including a 101% rise in "holiday" travel, while departures to Hong Kong and Korea grew by 25% and 30% respectively and to Taiwan fell by 21%. Travel to Japan also declined by 9% in the three months ended March, with departures to India up 30% and to Sri Lanka up 53%.

"Holiday" departures to Asia from the Auckland market increased by 23% in the March quarter, with travel from the Wellington region up 82% and from the Canterbury market up 50%. Departures from the Waikato/Bay of Plenty market fell by 11% in the three month period under review with travel from Otago/Southland down 15%. Departures to Asia for "holiday" reasons by those in the 20 to 29 year group increased by 41% in the March quarter, with those 30 to 39 years up 42% and those 40 to 49 years up 29%.

Those travelling to Asia on "holiday" trips of between 15 and 1 month duration increased by 40% in the first quarter, with 8 to 14 day trips up 35% and 1 to 2 month visits down 7%. [\(New Zealand departures to Asia by "country of main destination" - page 16\)](#)

TRAVEL TO FIJI & THE SOUTH PACIFIC ISLANDS

New Zealand travel to Fiji, as "country of main destination", increased by 49% in the three months ended March, with "holiday" travel up 54% and departures for "VFR" and "business" reasons up 85% and 23% respectively. Total departures to Fiji in the year ended March 2005 increased by 43% compared with the same twelve month period of 2004.

Departures to Fiji for "holiday" reasons from the Waikato/Bay of Plenty market increased by 74% in the March quarter, with departures from the Wellington and Canterbury regions up 71% and 117% respectively and from the Auckland market up 35%.

The children's "holiday" market for Fiji increased by 199% in the three months ended March, with the 30 to 39 year group up 52% and the 40 to 49 year group up 49%. Departures in the 60 years and over group rose by 86% with the 20 to 29 year group down 10%. Those travelling to Fiji on "holiday" trips of between 5 and 7 days duration increased by 51% in the first quarter, with 8 to 14 day trips up 81%.

[\(New Zealand departures by "area of main destination" - page 12\)](#)

Total departures to the "other" South Pacific Islands, as "area of main destination", increased by 20% in the March quarter, with "holiday" travel up 8% and departures for "VFR" travel and "business" reasons up 39% and 27% respectively. Total departures to the "other" South Pacific Islands in the year ended March 2005 increased by 25% compared with the same twelve month period of 2004.

By "country of main destination", New Zealand travel to the Cook Islands increased by 27% in the three month period under review, with departures to Samoa up 45% and to Norfolk Island up 4%. Travel to Tonga rose by just 1% in the first quarter of the year, with departures to Vanuatu down 8% and to New Caledonia up 20%. New Zealand departures to Papua New Guinea grew by 11%, with travel to Tahiti up 31% and to American Samoa up 77%; departures to Niue declined by 44% in the March quarter with departures to the Solomon Islands down 10%.

"Holiday" travel to the South Pacific Islands from the Auckland market fell by 1% in the three month period ended March, with departures from the Waikato/Bay of Plenty region up 19% and from Canterbury up 93%.

"Holiday" departures to the "other" South Pacific Islands by those in the children's market increased by 145% in the first quarter of the year, with departures by those 40 to 49 years up 36% and 30 to 39 years up 19%; the 60 years and over group declined by 28% in the three month period along with the 20 to 29 year group - down 6%. "Holiday" trips to the South Pacific Islands of between 8 and 14 days increased by 23% in the three month period, with 5 to 7 day trips up 4%.

[\(New Zealand departures to the South Pacific Is by "country of main destination" - page 18\)](#)

TRAVEL TO AFRICA & THE MIDDLE EAST

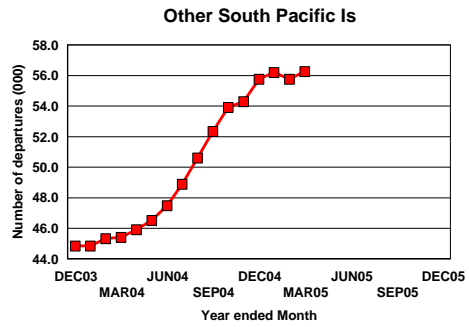
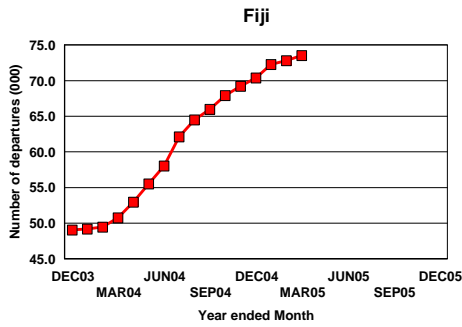
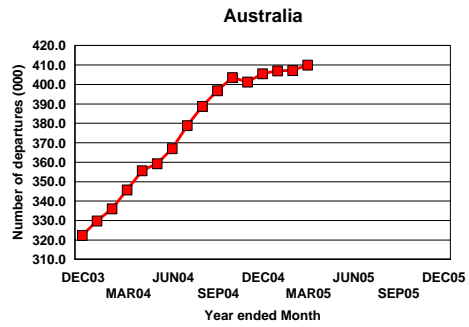
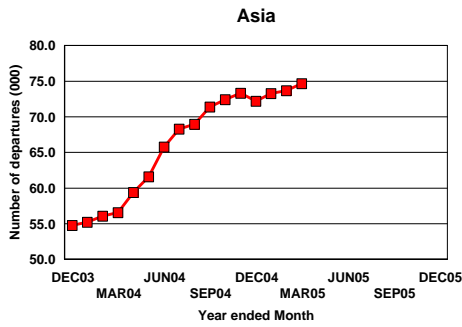
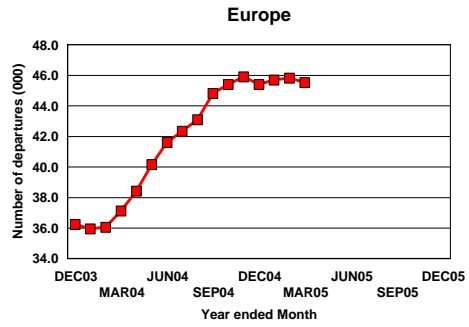
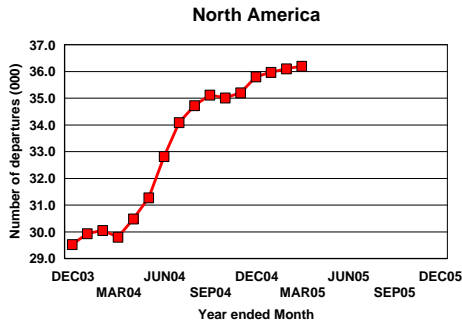
Departures to Africa and the Middle East, as "area of main destination", increased by 47% in the March quarter, with "holiday" travel up 99% and departures for "VFR" and "business" reasons up 39% and 16% respectively. Total departures to Africa and the Middle East in the year ended March 2005 increased by 37% compared with the same twelve month period of 2004.

By "country of main destination", total departures to South Africa rose by 67% in the first quarter, with travel to "other" Africa up 79% and to the Middle East up 22%.

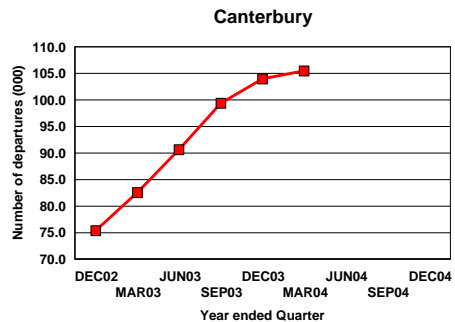
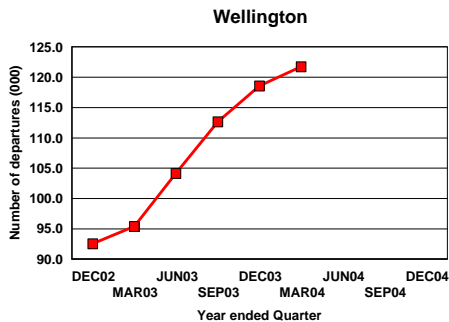
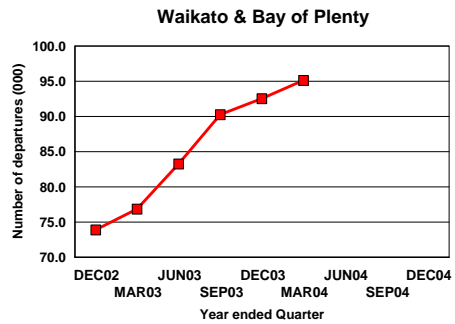
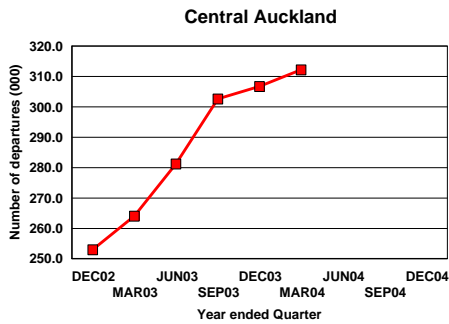
[\(New Zealand departures to Africa & M. East by "country of main destination" - page 19\)](#)

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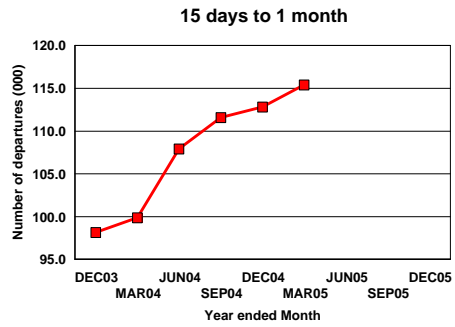
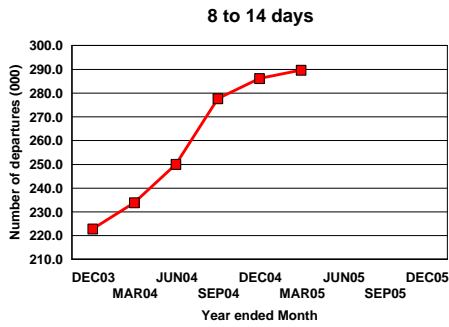
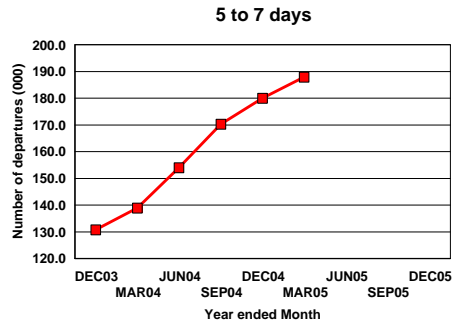
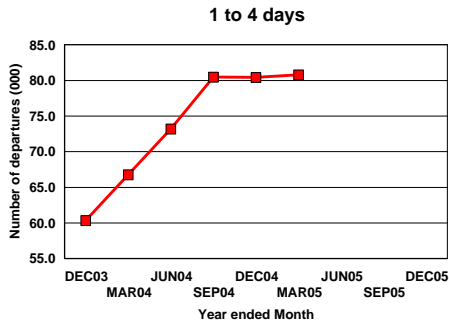
**NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY PRIMARY AREA OF MAIN DESTINATION.
YEARS ENDED DECEMBER 2004 TO DECEMBER 2005**



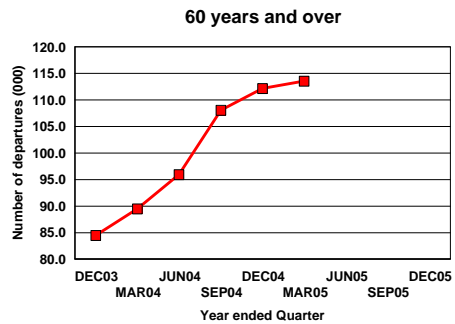
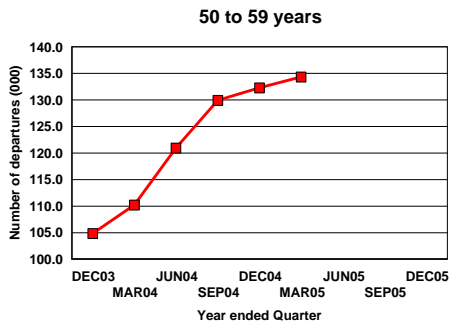
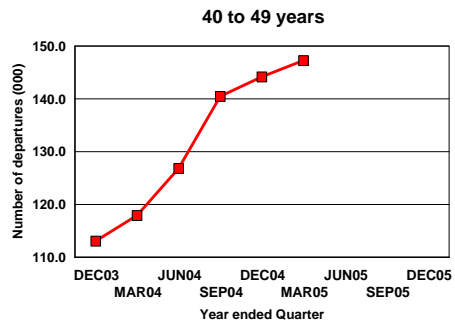
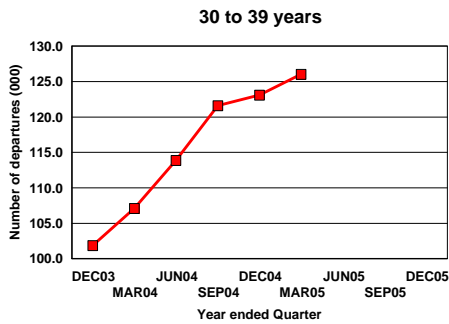
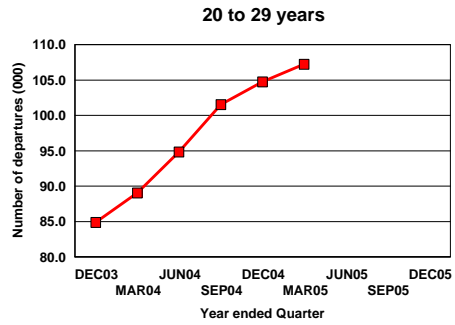
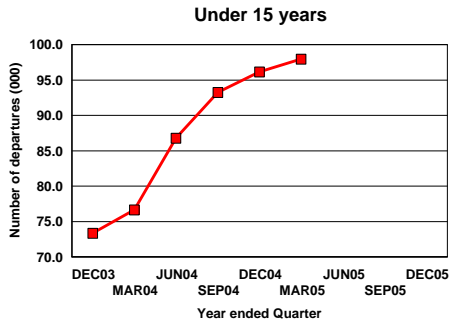
**NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY PRIMARY REGIONAL MARKET.
YEARS ENDED DECEMBER 2002 TO DECEMBER 2004**



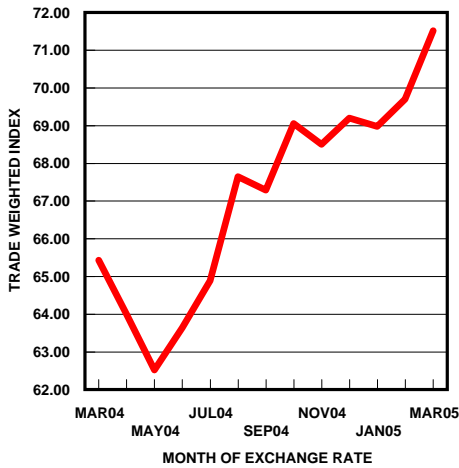
**NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY PRIMARY LENGTH OF TRIP.
YEARS ENDED DECEMBER 2003 TO DECEMBER 2005**



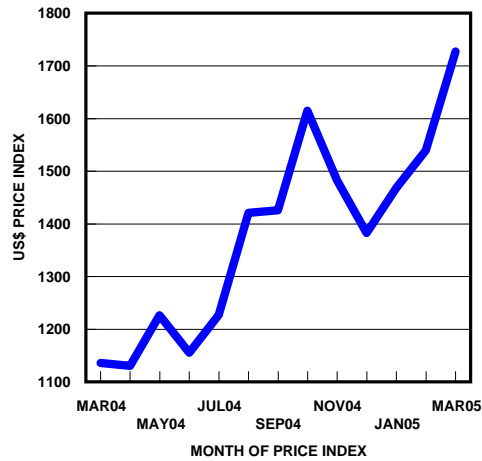
**NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY PRIMARY AGE GROUP.
YEARS ENDED DECEMBER 2002 TO DECEMBER 2004**



**NEW ZEALAND DOLLAR
TRADE WEIGHTED INDEX**



**AVERAGE OIL PRICE INDEX
US DOLLARS. BASE DEC. 2002**

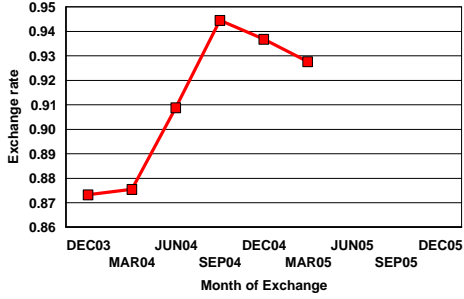


NEW ZEALAND ECONOMIC INDICATORS	LATEST QUARTER	PREVIOUS QUARTER	YEAR AGO
90 DAY BANK BILL INTEREST RATES (MAR. 2005)	7.1 %	6.7 %	5.5 %
ANNUAL CONSUMER PRICE INDEX CHANGE (MAR. 2005)	2.8 %	2.7 %	1.5 %
SURVEYED UNEMPLOYMENT RATIO (DEC. 2004)	3.6 %	2.5 %	4.5 %
TOTAL RETAIL SALES AT CONSTANT PRICES CHANGE ON SAME QUARTER PREVIOUS YEAR (DEC. 2004)	6.5 %	7.1 %	6.7 %
ANNUAL AVERAGE OIL PRICE CHANGE INDEX (MAR. 2005)	38.3 %	73.0 %	9.6 %
TRADE WEIGHTED INDEX OF NZ DOLLAR (MAR. 2005)	71.5	69.2	65.4
GDP (PRODUCTION BASED) AT CONSTANT PRICES CHANGE ON SAME QUARTER PREVIOUS YEAR (DEC. 2004)	3.9 %	4.6 %	3.3 %

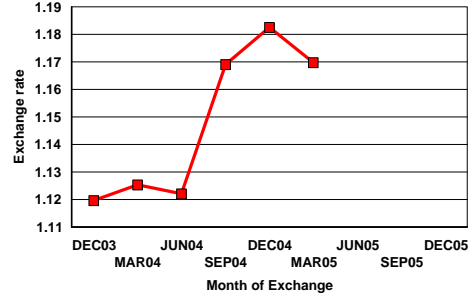
NEW ZEALAND DOLLAR EXCHANGE RATES	MAR 2005	MAR 2005	%AGE DIFF
AUSTRALIA (DOLLAR)	0.93	0.88	6.0%
UNITED STATES (DOLLAR)	0.72	0.66	9.4%
FRENCH POLYNESIA (FRANC)	64.44	62.50	3.1%
FIJI (DOLLAR)	1.17	1.13	3.9%
UNITED KINGDOM (POUND)	0.38	0.36	7.2%
INDONESIA (RUPIAH)	6749	5612	20.3%
HONG KONG (DOLLAR)	5.59	5.11	9.5%
EURO	0.55	0.53	4.3%
CHINA (YUAN)	6.17	5.43	13.6%
THAILAND (BAHT)	27.80	25.83	7.6%
SINGAPORE (DOLLAR)	1.18	1.11	6.3%

**NEW ZEALAND DOLLAR EXCHANGE RATES WITH PRIMARY OVERSEAS DESTINATIONS.
MONTHS OF EXCHANGE DECEMBER 2003 TO DECEMBER 2005**

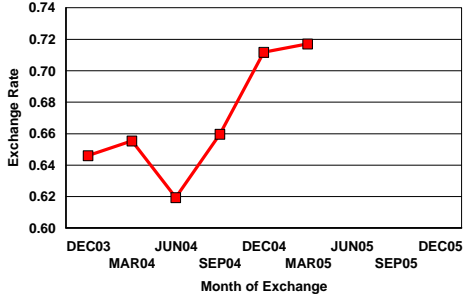
New Zealand / Australia Rate



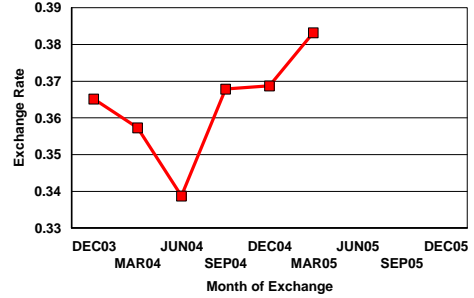
New Zealand / Fiji Rate



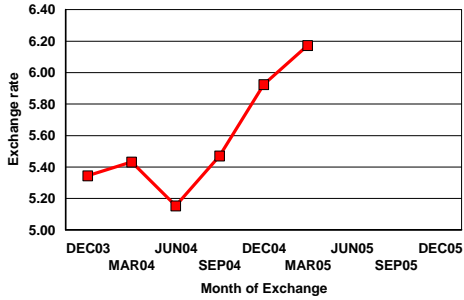
New Zealand / United States Rate



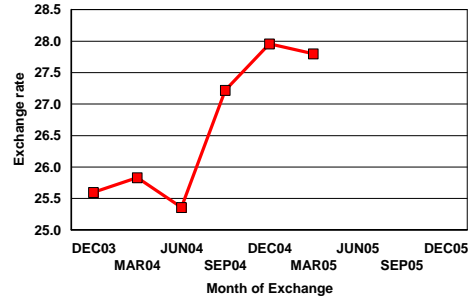
New Zealand / United Kingdom Rate



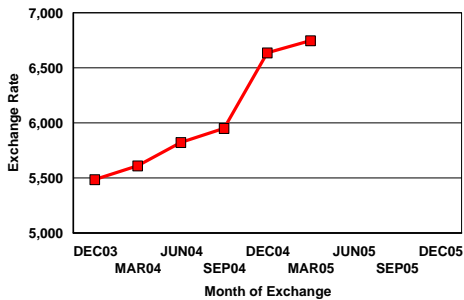
New Zealand / China Rate



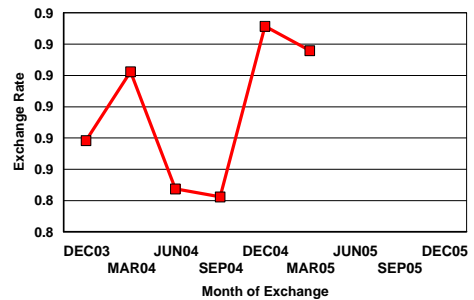
New Zealand / Thailand Rate



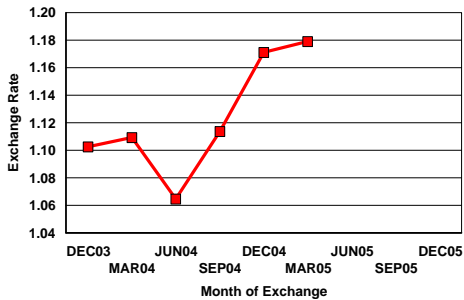
New Zealand / Indonesia Rate



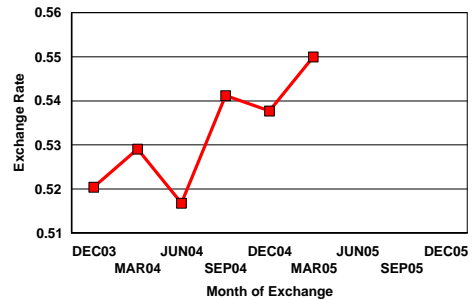
New Zealand / Canada Rate

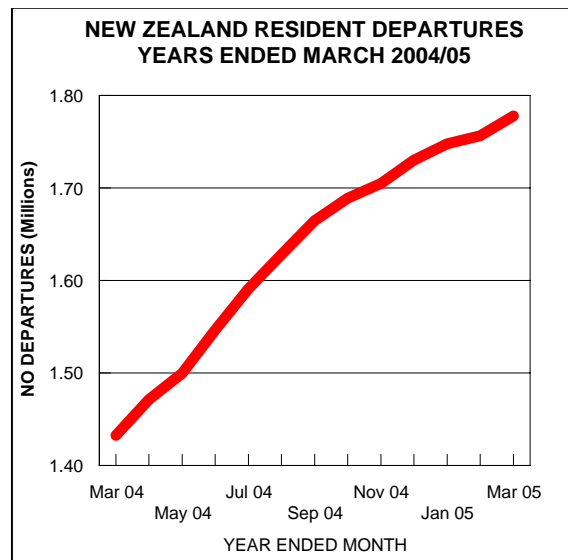
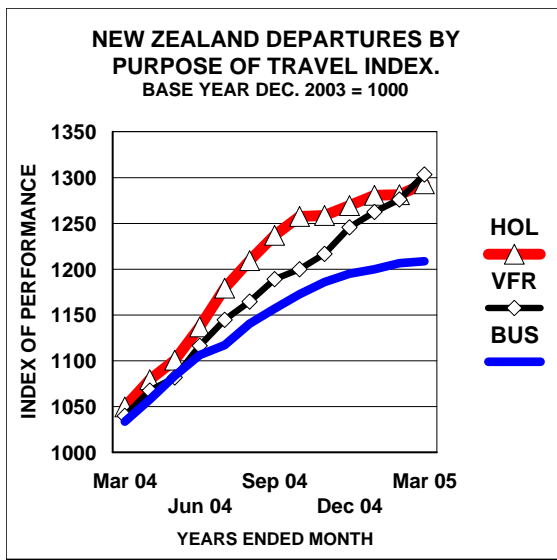


New Zealand / Singapore Rate



New Zealand / Euro Rate





The following definitions apply to the headings employed in this report.

SHORT TERM DEPARTURE

Departures refer to resident overseas travel for periods not exceeding 12 months absence.

AREA/COUNTRY OF MAIN DESTINATION:

Refers to the area or country in which the traveller intends to spend the majority of his or her time within the overall travel itinerary.

TABLE: 1. NEW ZEALAND RESIDENT S/T DEPARTURES TO WORLD DESTINATIONS BY PURPOSE OF TRAVEL.

MARCH 2005

asmal table

YEAR	PURPOSE OF TRAVEL	MONTH OF DEPARTURE				1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR	NUMBER		SHARE	
2005	HOLIDAY/ VACATION	39,369	30,134	52,229	121,732	770,221	43.3%	
2004		32,712	29,750	45,225	107,687	625,306	43.7%	
%+/-		20.4%	1.3%	15.5%	13.0%	23.2%		
2005	STAYING WITH FRIENDS/ RELATIVES	32,406	28,132	42,717	103,255	533,312	30.0%	
2004		25,462	22,650	31,525	79,637	425,530	29.7%	
%+/-		27.3%	24.2%	35.5%	29.7%	25.3%		
2005	BUSINESS	16,038	25,584	27,608	69,230	313,149	17.6%	
2004		14,819	23,875	27,000	65,694	267,752	18.7%	
%+/-		8.2%	7.2%	2.3%	5.4%	17.0%		
2005	OTHER REASONS	9,999	9,334	12,296	31,629	161,257	9.1%	
2004		7,221	8,200	9,775	25,196	113,953	8.0%	
%+/-		38.5%	13.8%	25.8%	25.5%	41.5%		
2005	TOTAL ALL DEPARTURES	97,812	93,184	134,850	325,846	1,777,939	100.0%	
2004		80,214	84,475	113,525	278,214	1,432,541	100.0%	
%+/-		21.9%	10.3%	18.8%	17.1%	24.1%		

**TABLE: 2. NEW ZEALAND RESIDENT S/T DEPARTURES
BY AREA OF MAIN DESTINATION.**

MARCH 2005

asmal table

YEAR	AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	NORTH AMERICA	5,247 4,640 13.1%	4,888 4,350 12.4%	6,206 5,125 21.1%	16,341 14,115 15.8%	97,142 79,320 22.5%	5.5% 5.5%
2005 2004 %+/-	CENT. & SOUTH AMERICA AND CARIBBEAN	693 435 59.3%	390 550 -29.1%	812 600 35.3%	1,895 1,585 19.6%	8,352 6,371 31.1%	0.5% 0.4%
2005 2004 %+/-	AFRICA AND MIDDLE EAST	2,013 1,131 78.0%	1,170 1,000 17.0%	2,146 1,500 43.1%	5,329 3,631 46.8%	24,143 17,671 36.6%	1.4% 1.2%
2005 2004 %+/-	EUROPE	4,356 3,393 28.4%	4,212 3,675 14.6%	8,323 9,175 -9.3%	16,891 16,243 4.0%	137,438 112,709 21.9%	7.7% 7.9%
2005 2004 %+/-	ASIA	13,398 11,542 16.1%	11,362 10,625 6.9%	14,790 12,100 22.2%	39,550 34,267 15.4%	215,251 171,111 25.8%	12.1% 11.9%
2005 2004 %+/-	AUSTRALIA	50,820 43,587 16.6%	53,924 48,850 10.4%	75,371 64,900 16.1%	180,115 157,337 14.5%	903,064 749,398 20.5%	50.8% 52.3%
2005 2004 %+/-	FIJI	5,478 2,697 103.1%	3,562 2,650 34.4%	5,829 4,625 26.0%	14,869 9,972 49.1%	103,649 72,684 42.6%	5.8% 5.1%
2005 2004 %+/-	OTHER SOUTH PACIFIC ISLANDS	5,874 4,002 46.8%	3,718 4,350 -14.5%	5,713 4,375 30.6%	15,305 12,727 20.3%	98,614 78,840 25.1%	5.5% 5.5%
2005 2004 %+/-	OTHER AREAS, CRUISING & UN-SPECIFIED	9,933 8,787 13.0%	9,958 8,425 18.2%	15,660 11,125 40.8%	35,551 28,337 25.5%	190,286 144,437 31.7%	10.7% 10.1%
2005 2004 %+/-	TOTAL ALL DEPARTURES	97,812 80,214 21.9%	93,184 84,475 10.3%	134,850 113,525 18.8%	325,846 278,214 17.1%	1,777,939 1,432,541 24.1%	100.0% 100.0%

**TABLE: 3. NEW ZEALAND RESIDENT S/T DEPARTURES
BY PROVINCE OF RESIDENCE.**

MARCH 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	NORTHLAND	5,432 5,476 -0.8%	NA 9,499	NA 12,732	NA 8,736	36,399 28,423 28.1%	2.0% 2.0%
2005 2004 %+/-	AUCKLAND	148,808 128,729 15.6%	NA 189,273	NA 226,666	NA 221,234	785,981 655,534 19.9%	44.2% 45.8%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	36,793 28,244 30.3%	NA 53,466	NA 63,224	NA 50,261	203,744 159,139 28.0%	11.5% 11.1%
2005 2004 %+/-	EAST COAST HAWKES BAY	7,584 6,491 16.8%	NA 12,176	NA 18,154	NA 11,861	49,775 38,307 29.9%	2.8% 2.7%
2005 2004 %+/-	TARANAKI	5,463 4,318 26.5%	NA 8,596	NA 9,182	NA 6,080	29,321 22,305 31.5%	1.6% 1.6%
2005 2004 %+/-	WELLINGTON	51,802 45,292 14.4%	NA 72,097	NA 81,158	NA 76,321	281,378 225,968 24.5%	15.8% 15.8%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	7,678 6,957 10.4%	NA 13,795	NA 15,108	NA 10,189	46,770 37,708 24.0%	2.6% 2.6%
2005 2004 %+/-	CANTERBURY	40,704 34,234 18.9%	NA 57,058	NA 67,414	NA 55,607	220,783 168,376 31.1%	12.4% 11.8%
2005 2004 %+/-	OTAGO SOUTHLAND	15,099 12,809 17.9%	NA 25,739	NA 28,136	NA 21,761	90,735 70,189 29.3%	5.1% 4.9%
2005 2004 %+/-	TOTAL ALL DEPARTURES	325,846 278,214 17.1%	NA 449,188	NA 531,454	NA 471,451	1,777,939 1,432,541 24.1%	100.0% 100.0%

TABLE: 4. NEW ZEALAND RESIDENT S/T DEPARTURES TO NORTH AMERICA
BY COUNTRY OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	UNITED STATES	4,422 3,944 12.1%	4,212 3,525 19.5%	5,597 4,500 24.4%	14,231 11,969 18.9%	82,710 67,272 22.9%	85.1% 84.8%
2005 2004 %+/-	CANADA	825 696 18.5%	676 825 -18.1%	609 625 -2.6%	2,110 2,146 -1.7%	14,253 11,979 19.0%	14.7% 15.1%
2005 2004 %+/-	ALL DEPARTURES TO NORTH AMERICA	5,247 4,640 13.1%	4,888 4,350 12.4%	6,206 5,125 21.1%	16,341 14,115 15.8%	97,142 79,320 22.5%	100.0% 100.0%

TABLE: 5. NEW ZEALAND RESIDENT S/T DEPARTURES TO OTHER AMERICAS
AND CARIBBEAN BY COUNTRY OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY/AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	CENTRAL AMERICA	330 29 1037.9%	130 100 30.0%	87 200 -56.5%	547 329 66.3%	1806 1240 45.6%	21.6% 19.5%
2005 2004 %+/-	CARIBBEAN	66 58 13.8%	78 25 212.0%	116 50 132.0%	260 133 95.5%	949 716 32.5%	11.4% 11.2%
2005 2004 %+/-	ARGENTINA	165 116 42.2%	52 75 -30.7%	203 125 62.4%	420 316 32.9%	1450 1310 10.7%	17.4% 20.6%
2005 2004 %+/-	BRAZIL	33 58 -43.1%	52 150 -65.3%	203 100 103.0%	288 308 -6.5%	1430 1188 20.4%	17.1% 18.6%
2005 2004 %+/-	CHILE	33 116 -71.6%	52 150 -65.3%	116 100 16.0%	201 366 -45.1%	1359 860 58.0%	16.3% 13.5%
2005 2004 %+/-	OTHER SOUTH AMERICA	66 58 13.8%	26 50 -48.0%	87 25 248.0%	179 133 34.6%	1358 1057 28.5%	16.3% 16.6%
2005 2004 %+/-	(SOUTH AMERICA)	297 348 -14.7%	182 425 -57.2%	609 350 74.0%	1088 1123 -3.1%	5597 4415 26.8%	67.0% 69.3%
2005 2004 %+/-	ALL DEPARTURES TO OTHER AMERICAS	693 435 59.3%	390 550 -29.1%	812 600 35.3%	1895 1585 19.6%	8352 6371 31.1%	100.0% 100.0%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable

TABLE: 6. NEW ZEALAND RESIDENT S/T DEPARTURES TO EUROPE
BY COUNTRY OF DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	FRANCE	198	338	551	1,087	10,587	7.7%
2004		290	175	575	1,040	8,391	7.4%
%+/-		-31.7%	93.1%	-4.2%	4.5%	26.2%	
2005	GERMANY	330	260	464	1,054	7,674	5.6%
2004		377	250	725	1,352	7,166	6.4%
%+/-		-12.5%	4.0%	-36.0%	-22.0%	7.1%	
2005	ITALY	132	234	493	859	9,133	6.6%
2004		87	300	575	962	6,107	5.4%
%+/-		51.7%	-22.0%	-14.3%	-10.7%	49.5%	
2005	NETHERLANDS	132	208	319	659	5,230	3.8%
2004		116	75	250	441	3,921	3.5%
%+/-		13.8%	177.3%	27.6%	49.4%	33.4%	
2005	NORDIC COUNTRIES	165	104	116	385	3,626	2.6%
2004		116	75	175	366	2,914	2.6%
%+/-		42.2%	38.7%	-33.7%	5.2%	24.4%	
2005	SWITZERLAND	264	156	261	681	3,259	2.4%
2004		203	50	175	428	2,352	2.1%
%+/-		30.0%	212.0%	49.1%	59.1%	38.6%	
2005	UNITED KINGDOM	2,739	2,158	4,959	9,856	78,392	57.0%
2004		1,682	2,175	5,750	9,607	67,216	59.6%
%+/-		62.8%	-0.8%	-13.8%	2.6%	16.6%	
2005	IRELAND	33	182	261	476	4,359	3.2%
2004		116	125	300	541	3,585	3.2%
%+/-		-71.6%	45.6%	-13.0%	-12.0%	21.6%	
2005	OTHER EUROPE	363	572	899	1,834	15,178	11.0%
2004		406	450	650	1,506	11,057	9.8%
%+/-		-10.6%	27.1%	38.3%	21.8%	37.3%	
2005	ALL DEPARTURES TO EUROPE	4,356	4,212	8,323	16,891	137,438	100.0%
2004		3,393	3,675	9,175	16,243	112,709	100.0%
%+/-		28.4%	14.6%	-9.3%	4.0%	21.9%	

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 7(A). NEW ZEALAND RESIDENT S/T DEPARTURES TO ASIA
BY COUNTRY OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	INDONESIA	627	520	841	1,988	13,642	6.3%
2004		580	500	600	1,680	10,775	6.3%
%+/-		8.1%	4.0%	40.2%	18.3%	26.6%	
2005	MALAYSIA	792	1,248	1,073	3,113	14,637	6.8%
2004		1,015	800	725	2,540	11,642	6.8%
%+/-		-22.0%	56.0%	48.0%	22.6%	25.7%	
2005	PHILIPPINES	363	312	435	1,110	6,009	2.8%
2004		203	350	375	928	4,631	2.7%
%+/-		78.8%	-10.9%	16.0%	19.6%	29.8%	
2005	SINGAPORE	726	832	870	2,428	14,257	6.6%
2004		754	1,025	1,050	2,829	11,122	6.5%
%+/-		-3.7%	-18.8%	-17.1%	-14.2%	28.2%	
2005	THAILAND	1,155	858	1,363	3,376	22,633	10.5%
2004		754	1,100	1,175	3,029	16,921	9.9%
%+/-		53.2%	-22.0%	16.0%	11.5%	33.8%	
2005	VIET NAM	330	260	377	967	4,947	2.3%
2004		232	175	250	657	3,483	2.0%
%+/-		42.2%	48.6%	50.8%	47.2%	42.0%	
2005	JAPAN	825	754	1,508	3,087	18,309	8.5%
2004		957	1,050	1,375	3,382	16,201	9.5%
%+/-		-13.8%	-28.2%	9.7%	-8.7%	13.0%	
2005	TAIWAN	825	572	783	2,180	12,496	5.8%
2004		899	800	1,050	2,749	11,077	6.5%
%+/-		-8.2%	-28.5%	-25.4%	-20.7%	12.8%	

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 7(B). NEW ZEALAND RESIDENT S/T DEPARTURES TO ASIA
BY COUNTRY OF MAIN DESTINATION. (CONTINUED)

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	KOREA	891	598	1,044	2,533	14,612	6.8%
2004		725	500	725	1,950	14,164	8.3%
%+/-		22.9%	19.6%	44.0%	29.9%	3.2%	
2005	HONG KONG	825	1,170	2,117	4,112	19,310	9.0%
2004		1,044	750	1,500	3,294	15,131	8.8%
%+/-		-21.0%	56.0%	41.1%	24.8%	27.6%	
2005	CHINA	3,630	2,340	2,407	8,377	47,646	22.1%
2004		2,610	1,775	2,025	6,410	34,536	20.2%
%+/-		39.1%	31.8%	18.9%	30.7%	38.0%	
2005	INDIA	1,584	1,300	1,334	4,218	17,958	8.3%
2004		1,102	1,375	775	3,252	13,603	7.9%
%+/-		43.7%	-5.5%	72.1%	29.7%	32.0%	
2005	SRI LANKA	231	208	261	700	2,596	1.2%
2004		232	50	175	457	2,610	1.5%
%+/-		-0.4%	316.0%	49.1%	53.2%	-0.5%	
2005	OTHER ASIA	594	390	377	1,361	6,199	2.9%
2004		435	375	300	1,110	5,215	3.0%
%+/-		36.6%	4.0%	25.7%	22.6%	18.9%	
2005	ALL DEPARTURES TO ASIA	13,398	11,362	14,790	39,550	215,251	100.0%
2004		11,542	10,625	12,100	34,267	171,111	100.0%
%+/-		16.1%	6.9%	22.2%	15.4%	25.8%	

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 8(A). NEW ZEALAND RESIDENT S/T DEPARTURES TO SOUTH PACIFIC
BY COUNTRY OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	COOK ISLANDS	1,353 899 50.5%	884 1,125 -21.4%	2,030 1,350 50.4%	4,267 3,374 26.5%	33,387 25,350 31.7%	33.9% 32.2%
2005 2004 %+/-	NEW CALEDONIA	264 174 51.7%	78 225 -65.3%	377 200 88.5%	719 599 20.0%	5,889 5,202 13.2%	6.0% 6.6%
2005 2004 %+/-	VANUATU	330 435 -24.1%	208 125 66.4%	348 400 -13.0%	886 960 -7.7%	7,013 6,801 3.1%	7.1% 8.6%
2005 2004 %+/-	NORFOLK ISLAND	429 290 47.9%	494 575 -14.1%	696 700 -0.6%	1,619 1,565 3.5%	8,345 6,394 30.5%	8.5% 8.1%
2005 2004 %+/-	PAPUA NEW GUINEA	66 58 13.8%	130 150 -13.3%	145 100 45.0%	341 308 10.7%	1,485 1,347 10.2%	1.5% 1.7%
2005 2004 %+/-	TAHITI	231 58 298.3%	104 225 -53.8%	232 150 54.7%	567 433 30.9%	5,340 4,908 8.8%	5.4% 6.2%
2005 2004 %+/-	TONGA	726 609 19.2%	468 525 -10.9%	406 450 -9.8%	1,600 1,584 1.0%	11,391 9,366 21.6%	11.6% 11.9%
2005 2004 %+/-	SAMOA	2,244 1,218 84.2%	1,066 1,100 -3.1%	1,305 875 49.1%	4,615 3,193 44.5%	21,776 16,089 35.3%	22.1% 20.4%
2005 2004 %+/-	AMERICAN SAMOA	66 58 13.8%	52 25 108.0%	29 0	147 83 77.1%	530 811 -34.6%	0.5% 1.0%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 8(B). NEW ZEALAND RESIDENT S/T DEPARTURES TO SOUTH PACIFIC
BY COUNTRY OF MAIN DESTINATION. (CONTINUED)

MARCH 2005

asmal table

YEAR	COUNTRY OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	NIUE	33	26	29	88	1,069	1.1%
2004		58	50	50	158	881	1.1%
%+/-		-43.1%	-48.0%	-42.0%	-44.3%	21.3%	
2005	SOLOMON IS	33	78	58	169	832	0.8%
2004		87	50	50	187	681	0.9%
%+/-		-62.1%	56.0%	16.0%	-9.6%	22.2%	
2005	OTHER SOUTH PACIFIC IS	99	130	58	287	1,557	1.6%
2004		58	175	50	283	1,010	1.3%
%+/-		70.7%	-25.7%	16.0%	1.4%	54.2%	
2005	ALL DEPARTURES SOUTH PAC. IS.	5,874	3,718	5,713	15,305	98,614	100.0%
2004		4,002	4,350	4,375	12,727	78,840	100.0%
%+/-		46.8%	-14.5%	30.6%	20.3%	25.1%	

TABLE: 9. NEW ZEALAND RESIDENT S/T DEPARTURES TO AFRICA AND MIDDLE EAST BY COUNTRY OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	COUNTRY/AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	SOUTH AFRICA	957	572	957	2,486	11,960	49.5%
2004		290	475	725	1,490	8,871	50.2%
%+/-		230.0%	20.4%	32.0%	66.8%	34.8%	
2005	OTHER AFRICA	198	286	232	716	4,114	17.0%
2004		174	50	175	399	2,678	15.2%
%+/-		13.8%	472.0%	32.6%	79.4%	53.6%	
2005	(AFRICA)	1,155	858	1,189	3,202	16,074	66.6%
2004		464	525	900	1,889	11,549	65.4%
%+/-		148.9%	63.4%	32.1%	69.5%	39.2%	
2005	MIDDLE EAST	858	312	957	2,127	8,069	33.4%
2004		667	475	600	1,742	6,122	34.6%
%+/-		28.6%	-34.3%	59.5%	22.1%	31.8%	
2005	ALL DEPARTURES AFRICA AND MIDDLE EAST	2,013	1,170	2,146	5,329	24,143	100.0%
2004		1,131	1,000	1,500	3,631	17,671	100.0%
%+/-		78.0%	17.0%	43.1%	46.8%	36.6%	

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable

TABLE: 10. NEW ZEALAND RESIDENT S/T DEPARTURES FOR "HOLIDAY" REASONS BY AREA OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	NORTH AMERICA	1,782 1,624 9.7%	1,482 1,350 9.8%	1,653 1,550 6.6%	4,917 4,524 8.7%	36,206 29,812 21.4%	4.7% 4.8%
2005 2004 %+/-	CENT. & SOUTH AMERICA AND CARIBBEAN	363 174 108.6%	130 125 4.0%	232 150 54.7%	725 449 61.5%	3,667 3,064 19.7%	0.5% 0.5%
2005 2004 %+/-	AFRICA AND MIDDLE EAST	462 174 165.5%	286 225 27.1%	493 225 119.1%	1,241 624 98.9%	6,763 4,715 43.4%	0.9% 0.8%
2005 2004 %+/-	EUROPE	825 522 58.0%	754 625 20.6%	2,436 2,725 -10.6%	4,015 3,872 3.7%	45,545 37,133 22.7%	5.9% 5.9%
2005 2004 %+/-	ASIA	4,059 2,987 35.9%	2,678 2,250 19.0%	3,915 2,950 32.7%	10,652 8,187 30.1%	74,663 56,592 31.9%	9.7% 9.1%
2005 2004 %+/-	AUSTRALIA	22,638 21,141 7.1%	19,422 19,250 0.9%	31,697 28,825 10.0%	73,757 69,216 6.6%	410,110 345,753 18.6%	53.2% 55.3%
2005 2004 %+/-	FIJI	3,366 1,450 132.1%	1,846 1,325 39.3%	3,886 3,150 23.4%	9,098 5,925 53.6%	73,553 50,786 44.8%	9.5% 8.1%
2005 2004 %+/-	OTHER SOUTH PACIFIC IS.	2,343 1,885 24.3%	1,508 1,950 -22.7%	2,900 2,400 20.8%	6,751 6,235 8.3%	56,276 45,405 23.9%	7.3% 7.3%
2005 2004 %+/-	OTHER AREA, CRUISING & UN-SPECIFIED	3,531 2,755 28.2%	2,028 2,650 -23.5%	5,017 3,250 54.4%	10,576 8,655 22.2%	63,438 52,046 21.9%	8.2% 8.3%
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	39,369 32,712 20.4%	30,134 29,750 1.3%	52,229 45,225 15.5%	121,732 107,687 13.0%	770,221 625,306 23.2%	100.0% 100.0%

TABLE: 11. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY RANKING COUNTRY OF MAIN DESTINATION.

asmal table

COUNTRY OF MAIN DESTINATION	YEAR	2nd Qtr	3rd Qtr	4th Qtr	Cal Year	YEAR	1st Qtr	Year Ended Mar
AUSTRALIA	2004	99,193	135,214	101,946	405,569	2005	73,757	410,110
	2003	77,945	105,340	93,252	322,505	2004	69,216	345,753
	%+/-	27.3%	28.4%	9.3%	25.8%	%+/-	6.6%	18.6%
FIJI	2004	20,349	29,152	14,954	70,380	2005	9,098	73,553
	2003	13,070	21,219	10,572	49,053	2004	5,925	50,786
	%+/-	55.7%	37.4%	41.4%	43.5%	%+/-	53.6%	44.8%
UNITED STATES	2004	8,373	11,622	6,800	30,130	2005	3,582	30,377
	2003	5,972	9,398	6,254	24,715	2004	3,335	24,959
	%+/-	40.2%	23.7%	8.7%	21.9%	%+/-	7.4%	21.7%
COOK ISLANDS	2004	6,345	9,598	6,269	24,334	2005	2,880	25,092
	2003	5,194	7,492	4,577	19,700	2004	2,122	19,385
	%+/-	22.2%	28.1%	37.0%	23.5%	%+/-	35.7%	29.4%
UNITED KINGDOM	2004	9,673	8,516	3,205	23,793	2005	2,119	23,513
	2003	7,608	7,709	3,225	20,343	2004	2,399	20,941
	%+/-	27.1%	10.5%	-0.6%	17.0%	%+/-	-11.7%	12.3%
CHINA	2004	3,051	2,200	8,221	14,635	2005	2,337	15,809
	2003	800	1,491	7,871	11,023	2004	1,163	11,325
	%+/-	281.4%	47.6%	4.4%	32.8%	%+/-	100.9%	39.6%
THAILAND	2004	3,612	5,346	3,628	14,142	2005	1,521	14,107
	2003	1,995	3,546	3,312	9,655	2004	1,556	10,409
	%+/-	81.1%	50.8%	9.5%	46.5%	%+/-	-2.2%	35.5%
INDONESIA	2004	2,474	4,774	1,414	9,698	2005	1,003	9,665
	2003	1,231	3,387	1,719	6,773	2004	1,036	7,373
	%+/-	101.0%	41.0%	-17.7%	43.2%	%+/-	-3.2%	31.1%
NORFOLK ISLAND	2004	1,532	1,786	2,508	7,316	2005	1,326	7,152
	2003	1,311	1,300	1,316	4,804	2004	1,490	5,417
	%+/-	16.9%	37.4%	90.6%	52.3%	%+/-	-11.0%	32.0%
SAMOA	2004	1,423	2,308	1,998	6,398	2005	1,139	6,868
	2003	1,002	1,649	1,115	4,386	2004	669	4,435
	%+/-	42.0%	40.0%	79.2%	45.9%	%+/-	70.3%	54.9%
CANADA	2004	1,870	1,594	963	5,616	2005	1,335	5,762
	2003	1,293	1,524	824	4,791	2004	1,189	4,830
	%+/-	44.6%	4.6%	16.9%	17.2%	%+/-	12.3%	19.3%
FRANCE	2004	2,228	2,272	665	5,398	2005	414	5,579
	2003	1,940	1,495	438	4,061	2004	233	4,106
	%+/-	14.8%	52.0%	51.8%	32.9%	%+/-	77.7%	35.9%
ITALY	2004	2,188	2,202	608	5,398	2005	540	5,538
	2003	1,489	1,281	438	3,500	2004	400	3,608
	%+/-	46.9%	71.9%	38.8%	54.2%	%+/-	35.0%	53.5%
VANUATU	2004	1,208	2,048	1,173	5,077	2005	465	4,894
	2003	1,308	1,976	1,408	5,566	2004	648	5,340
	%+/-	-7.6%	3.6%	-16.7%	-8.8%	%+/-	-28.2%	-8.4%
HONG KONG	2004	1,095	1,300	1,975	5,044	2005	1,161	5,531
	2003	217	939	1,812	3,905	2004	674	3,642
	%+/-	404.6%	38.4%	9.0%	29.2%	%+/-	72.3%	51.9%

TABLE: 11(B). NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY RANKING COUNTRY OF MAIN DESTINATION. (CONTINUED)

asmal table

COUNTRY OF MAIN DESTINATION	YEAR	2nd Qtr	3rd Qtr	4th Qtr	Cal Year	YEAR	1st Qtr	Year Ended Mar
MALAYSIA	2004	1,201	1,638	1,525	4,925	2005	907	5,271
	2003	439	1,352	1,219	3,709	2004	561	3,571
	%+/-	173.6%	21.2%	25.1%	32.8%	%+/-	61.7%	47.6%
TONGA	2004	1,004	2,100	719	4,226	2005	264	4,087
	2003	983	1,252	781	3,302	2004	403	3,419
	%+/-	2.1%	67.7%	-7.9%	28.0%	%+/-	-34.5%	19.5%
INDIA	2004	506	514	2,274	4,196	2005	1,095	4,389
	2003	259	579	1,951	3,398	2004	902	3,691
	%+/-	95.4%	-11.2%	16.6%	23.5%	%+/-	21.4%	18.9%
JAPAN	2004	1,156	1,294	1,135	4,109	2005	501	4,086
	2003	804	935	1,126	3,331	2004	524	3,389
	%+/-	43.8%	38.4%	0.8%	23.4%	%+/-	-4.4%	20.6%
SINGAPORE	2004	1,202	1,500	844	4,041	2005	524	4,070
	2003	440	1,368	654	2,827	2004	495	2,957
	%+/-	173.2%	9.6%	29.1%	42.9%	%+/-	5.9%	37.6%
NEW CALEDONIA	2004	1,061	1,956	644	3,977	2005	336	3,997
	2003	890	1,120	740	2,967	2004	316	3,066
	%+/-	19.2%	74.6%	-13.0%	34.0%	%+/-	6.3%	30.4%
TAHITI	2004	909	1,602	624	3,489	2005	216	3,351
	2003	773	1,546	691	3,148	2004	354	3,364
	%+/-	17.6%	3.6%	-9.7%	10.8%	%+/-	-39.0%	-0.4%
SOUTH AFRICA	2004	725	826	1,150	3,034	2005	469	3,170
	2003	501	839	862	2,543	2004	333	2,535
	%+/-	44.7%	-1.5%	33.4%	19.3%	%+/-	40.8%	25.0%
VIET NAM	2004	690	802	1,077	2,831	2005	432	3,001
	2003	211	311	706	1,427	2004	262	1,490
	%+/-	227.0%	157.9%	52.5%	98.4%	%+/-	64.9%	101.4%
KOREA	2004	672	484	1,429	2,668	2005	421	3,006
	2003	603	543	1,855	3,267	2004	83	3,084
	%+/-	11.4%	-10.9%	-23.0%	-18.3%	%+/-	407.2%	-2.5%
TAIWAN	2004	418	508	1,147	2,526	2005	267	2,340
	2003	117	523	1,285	2,272	2004	453	2,378
	%+/-	257.3%	-2.9%	-10.7%	11.2%	%+/-	-41.1%	-1.6%
GERMANY	2004	662	488	316	1,591	2005	182	1,648
	2003	319	383	366	1,213	2004	125	1,193
	%+/-	107.5%	27.4%	-13.7%	31.2%	%+/-	45.6%	38.1%
IRELAND	2004	547	648	150	1,428	2005	55	1,400
	2003	356	441	121	1,060	2004	83	1,001
	%+/-	53.7%	46.9%	24.0%	34.7%	%+/-	-33.7%	39.9%
PHILIPPINES	2004	358	220	411	1,255	2005	176	1,165
	2003	248	142	473	1,048	2004	266	1,129
	%+/-	44.4%	54.9%	-13.1%	19.8%	%+/-	-33.8%	3.2%
TOTAL ALL "HOLIDAY" DEPARTURES	2004	197,475	261,120	189,894	756,176	2005	121,732	770,221
	2003	145,486	201,555	170,578	595,599	2004	107,687	625,306
	%+/-	35.7%	29.6%	11.3%	27.0%	%+/-	13.0%	23.2%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

**TABLE: 12. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES
BY AGE GROUP OF TRAVELLER.**

MARCH 2005

asmal table

YEAR	AGE-GROUP (YEARS)	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	UNDER FIFTEEN	12,481 10,703 16.6%	NA 26,307	NA 36,786	NA 22,397	97,971 76,659 27.8%	12.7% 12.3%
2005 2004 %+/-	FIFTEEN TO NINETEEN	6,086 5,780 5.3%	NA 9,427	NA 14,098	NA 14,087	43,698 34,736 25.8%	5.7% 5.6%
2005 2004 %+/-	TWENTY TO TWENTY-NINE	21,199 18,716 13.3%	NA 24,883	NA 25,004	NA 36,181	107,267 89,063 20.4%	13.9% 14.2%
2005 2004 %+/-	THIRTY TO THIRTY-NINE	23,213 20,257 14.6%	NA 32,765	NA 39,132	NA 30,953	126,063 107,131 17.7%	16.4% 17.1%
2005 2004 %+/-	FORTY TO FORTY-NINE	22,867 19,765 15.7%	NA 36,585	NA 52,898	NA 34,980	147,330 117,982 24.9%	19.1% 18.9%
2005 2004 %+/-	FIFTY TO FIFTY-NINE	20,214 18,180 11.2%	NA 37,219	NA 48,656	NA 28,241	134,330 110,227 21.9%	17.4% 17.6%
2005 2004 %+/-	SIXTY AND OVER	15,672 14,286 9.7%	NA 30,289	NA 44,546	NA 23,055	113,562 89,508 26.9%	14.7% 14.3%
2005 2004 %+/-	ALL FEMALES	63,652 56,947 11.8%	NA 107,795	NA 139,416	NA 99,644	410,507 328,630 24.9%	53.3% 52.6%
2005 2004 %+/-	ALL MALES	58,080 50,740 14.5%	NA 89,680	NA 121,704	NA 90,250	359,714 296,676 21.2%	46.7% 47.4%
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	121,732 107,687 13.0%	NA 197,475	NA 261,120	NA 189,894	770,221 625,306 23.2%	100.0% 100.0%

TABLE: 13. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY AREA OF DESTINATION AND AGE GROUP OF TRAVELLER.

MARCH QUARTER 2005

asmal table

YEAR	AGE GROUP (YEARS)	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2004 2003 %+/-	UNDER FIFTEEN	425 631 -32.6%	270 337 -19.9%	674 594 13.5%	7,294 7,246 0.7%	1,706 570 199.3%	671 274 144.9%
2004 2003 %+/-	FIFTEEN TO NINETEEN	293 249 17.7%	113 79 43.0%	672 440 52.7%	4,018 3,795 5.9%	482 270 78.5%	231 307 -24.8%
2004 2003 %+/-	TWENTY TO TWENTY-NINE	762 824 -7.5%	681 637 6.9%	3,635 2,580 40.9%	11,513 10,918 5.4%	1,465 1,486 -1.4%	922 981 -6.0%
2004 2003 %+/-	THIRTY TO THIRTY-NINE	997 861 15.8%	661 758 -12.8%	1,958 1,377 42.2%	13,312 12,788 4.1%	2,167 1,423 52.3%	1,473 1,236 19.2%
2004 2003 %+/-	FORTY TO FORTY-NINE	942 753 25.1%	784 708 10.7%	1,616 1,257 28.6%	14,320 13,204 8.5%	1,603 1,077 48.8%	1,101 807 36.4%
2004 2003 %+/-	FIFTY TO FIFTY-NINE	812 761 6.7%	748 770 -2.9%	1,182 1,269 -6.9%	12,865 11,865 8.4%	1,063 770 38.1%	1,412 1,331 6.1%
2004 2003 %+/-	SIXTY AND OVER	686 445 54.2%	758 583 30.0%	915 670 36.6%	10,435 9,400 11.0%	612 329 86.0%	941 1,299 -27.6%
2004 2003 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	4,917 4,524 8.7%	4,015 3,872 3.7%	10,652 8,187 30.1%	73,757 69,216 6.6%	9,098 5,925 53.6%	6,751 6,235 8.3%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable

TABLE: 14. NEW ZEALAND FEMALE RESIDENT "HOLIDAY" DEPARTURES BY AGE GROUP OF TRAVELLER.

MARCH 2005

asmal table

YEAR	FEMALE AGE-GROUP (YEARS)	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	UNDER FIFTEEN	6,061 5,267 15.1%	NA 14,159	NA 18,578	NA 11,790	50,588 37,407 35.2%	6.6% 6.0%
2005 2004 %+/-	FIFTEEN TO NINETEEN	3,135 3,131 0.1%	NA 5,526	NA 7,900	NA 7,753	24,314 18,762 29.6%	3.2% 3.0%
2005 2004 %+/-	TWENTY TO TWENTY-NINE	11,119 10,169 9.3%	NA 14,765	NA 14,544	NA 18,714	59,142 47,833 23.6%	7.7% 7.6%
2005 2004 %+/-	THIRTY TO THIRTY-NINE	12,079 11,050 9.3%	NA 17,913	NA 21,698	NA 16,479	68,169 58,179 17.2%	8.9% 9.3%
2005 2004 %+/-	FORTY TO FORTY-NINE	12,103 11,191 8.1%	NA 19,571	NA 29,294	NA 19,094	80,062 64,314 24.5%	10.4% 10.3%
2005 2004 %+/-	FIFTY TO FIFTY-NINE	10,826 8,936 21.2%	NA 19,950	NA 24,528	NA 14,590	69,894 57,728 21.1%	9.1% 9.2%
2005 2004 %+/-	SIXTY AND OVER	8,329 7,203 15.6%	NA 15,911	NA 22,874	NA 11,224	58,338 44,407 31.4%	7.6% 7.1%
2005 2004 %+/-	ALL FEMALE "HOLIDAY" DEPARTURES	63,652 56,947 11.8%	NA 107,795	NA 139,416	NA 99,644	410,507 328,630 24.9%	53.3% 52.6%

TABLE: 15. NEW ZEALAND MALE RESIDENT "HOLIDAY" DEPARTURES BY AGE GROUP OF TRAVELLER.

MARCH 2005

asmal table

YEAR	MALE AGE-GROUP (YEARS)	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005	UNDER FIFTEEN	6,420	NA	NA	NA	47,383	6.2%
2004		5,436	12,148	18,208	10,607	39,252	6.3%
%+/-		18.1%				20.7%	
2005	FIFTEEN TO NINETEEN	2,951	NA	NA	NA	19,384	2.5%
2004		2,649	3,901	6,198	6,334	15,974	2.6%
%+/-		11.4%				21.3%	
2005	TWENTY TO TWENTY-NINE	10,080	NA	NA	NA	48,125	6.2%
2004		8,547	10,118	10,460	17,467	41,230	6.6%
%+/-		17.9%				16.7%	
2005	THIRTY TO THIRTY-NINE	11,134	NA	NA	NA	57,894	7.5%
2004		9,207	14,852	17,434	14,474	48,952	7.8%
%+/-		20.9%				18.3%	
2005	FORTY TO FORTY-NINE	10,764	NA	NA	NA	67,268	8.7%
2004		8,574	17,014	23,604	15,886	53,668	8.6%
%+/-		25.5%				25.3%	
2005	FIFTY TO FIFTY-NINE	9,388	NA	NA	NA	64,436	8.4%
2004		9,244	17,269	24,128	13,651	52,499	8.4%
%+/-		1.6%				22.7%	
2005	SIXTY AND OVER	7,343	NA	NA	NA	55,224	7.2%
2004		7,083	14,378	21,672	11,831	45,101	7.2%
%+/-		3.7%				22.4%	
2005	ALL MALE "HOLIDAY" DEPARTURES	58,080	NA	NA	NA	359,714	46.7%
2004		50,740	89,680	121,704	90,250	296,676	47.4%
%+/-		14.5%				21.2%	

**TABLE: 16. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES
BY PROVINCE OF RESIDENCE.**

MARCH 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	NORTHLAND	2,399 2,326 3.1%	NA 4,265	NA 6,378	NA 3,600	16,642 13,065 27.4%	2.2% 2.1%
2005 2004 %+/-	AUCKLAND	49,508 44,074 12.3%	NA 74,789	NA 104,960	NA 82,991	312,248 264,109 18.2%	40.5% 42.2%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	15,030 12,449 20.7%	NA 25,390	NA 32,562	NA 22,167	95,149 76,903 23.7%	12.4% 12.3%
2005 2004 %+/-	EAST COAST HAWKES BAY	3,428 2,756 24.4%	NA 5,556	NA 9,780	NA 4,797	23,561 18,080 30.3%	3.1% 2.9%
2005 2004 %+/-	TARANAKI	2,315 2,018 14.7%	NA 4,299	NA 5,180	NA 2,846	14,640 11,117 31.7%	1.9% 1.8%
2005 2004 %+/-	WELLINGTON	20,017 16,822 19.0%	NA 30,876	NA 39,284	NA 31,597	121,774 95,411 27.6%	15.8% 15.3%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	3,167 3,234 -2.1%	NA 7,345	NA 8,408	NA 4,191	23,111 18,570 24.5%	3.0% 3.0%
2005 2004 %+/-	CANTERBURY	17,629 16,106 9.5%	NA 27,919	NA 35,726	NA 24,233	105,507 82,583 27.8%	13.7% 13.2%
2005 2004 %+/-	OTAGO SOUTHLAND	6,520 6,443 1.2%	NA 13,896	NA 15,102	NA 10,261	45,779 36,435 25.6%	5.9% 5.8%
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	121,732 107,687 13.0%	NA 197,475	NA 261,120	NA 189,894	770,221 625,306 23.2%	100.0% 100.0%

TABLE: 17. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY AREA OF DESTINATION AND PROVINCE OF RESIDENCE.

MARCH QUARTER 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005 2004 %+/-	NORTHLAND	125 79 58.2%	182 79 130.4%	176 75 134.7%	1,316 1,448 -9.1%	179 154 16.2%	245 333 -26.4%
2005 2004 %+/-	AUCKLAND	2,272 2,141 6.1%	1,515 1,241 22.1%	5,744 4,689 22.5%	27,187 24,956 8.9%	4,144 3,075 34.8%	2,866 2,907 -1.4%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	566 449 26.1%	350 462 -24.2%	601 678 -11.4%	9,240 7,955 16.2%	1,381 795 73.7%	1,068 899 18.8%
2005 2004 %+/-	EAST COAST HAWKES BAY	110 204 -46.1%	258 100 158.0%	194 104 86.5%	2,139 1,874 14.1%	121 79 53.2%	329 75 338.7%
2005 2004 %+/-	TARANAKI	84 50 68.0%	172 100 72.0%	153 75 104.0%	1,634 1,227 33.2%	26 150 -82.7%	55 212 -74.1%
2005 2004 %+/-	WELLINGTON	601 545 10.3%	434 779 -44.3%	1,753 961 82.4%	13,077 11,693 11.8%	1,471 861 70.8%	745 777 -4.1%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	140 100 40.0%	58 158 -63.3%	194 154 26.0%	2,073 2,285 -9.3%	198 100 98.0%	176 200 -12.0%
2005 2004 %+/-	CANTERBURY	583 420 38.8%	552 662 -16.6%	1,384 923 49.9%	12,084 12,462 -3.0%	920 424 117.0%	930 483 92.5%
2005 2004 %+/-	OTAGO SOUTHLAND	436 461 -5.4%	352 262 34.4%	296 349 -15.2%	4,020 4,418 -9.0%	544 258 110.9%	308 237 30.0%
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	4,917 4,524 8.7%	4,015 3,872 3.7%	10,652 8,187 30.1%	73,757 69,216 6.6%	9,098 5,925 53.6%	6,751 6,235 8.3%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

**TABLE: 18. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES
BY INTENDED LENGTH OF ABSENCE OF TRAVELLER.**

MARCH 2005

asmal table

YEAR	INTENDED LENGTH OF ABSENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	1 AND 4 DAYS	16,319 15,995 2.0%	NA 18,567	NA 22,372	NA 23,522	80,780 66,797 20.9%	10.5% 10.7%
2005 2004 %+/-	5 AND 7 DAYS	35,374 27,426 29.0%	NA 46,775	NA 61,012	NA 44,862	188,023 139,000 35.3%	24.4% 22.2%
2005 2004 %+/-	8 TO 14 DAYS	43,321 39,909 8.5%	NA 71,623	NA 112,740	NA 61,961	289,645 233,935 23.8%	37.6% 37.4%
2005 2004 %+/-	15 DAYS AND UNDER 1 MONTH	16,528 13,942 18.5%	NA 32,021	NA 39,292	NA 27,573	115,414 99,879 15.6%	15.0% 16.0%
2005 2004 %+/-	1 AND UNDER 2 MONTHS	5,734 5,980 -4.1%	NA 16,792	NA 17,686	NA 15,600	55,812 48,686 14.6%	7.2% 7.8%
2005 2004 %+/-	2 AND UNDER 6 MONTHS	3,207 3,020 6.2%	NA 9,933	NA 6,890	NA 15,249	35,279 32,314 9.2%	4.6% 5.2%
2005 2004 %+/-	6 AND UNDER 12 MONTHS	1,249 1,415 -11.7%	NA 1,764	NA 1,128	NA 1,127	5,268 4,695 12.2%	0.7% 0.8%
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	121,732 107,687 13.0%	NA 197,475	NA 261,120	NA 189,894	770,221 625,306 23.2%	100.0% 100.0%

TABLE: 19. NEW ZEALAND RESIDENT "HOLIDAY" DEPARTURES BY AREA OF DESTINATION AND INTENDED LENGTH OF STAY.

MARCH QUARTER 2005

asmal table

YEAR	INTENDED LENGTH OF STAY	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005 2004 %+/-	1 TO 4 DAYS	95 129 -26.4%	87 0	33 158 -79.1%	13,565 12,895 5.2%	635 782 -18.8%	431 612 -29.6%
2005 2004 %+/-	5 TO 7 DAYS	410 183 124.0%	0 50 -100.0%	1,096 799 37.2%	23,614 18,655 26.6%	4,487 2,980 50.6%	2,859 2,738 4.4%
2005 2004 %+/-	8 TO 14 DAYS	1,988 1,339 48.5%	264 262 0.8%	2,878 2,129 35.2%	28,399 28,954 -1.9%	3,302 1,822 81.2%	2,567 2,096 22.5%
2005 2004 %+/-	15 DAYS TO UNDER 1 MONTH	1,708 1,721 -0.8%	1,214 949 27.9%	3,369 2,412 39.7%	6,621 6,416 3.2%	523 283 84.8%	670 627 6.9%
2005 2004 %+/-	1 MONTH TO UNDER 2 MONTHS	172 686 -74.9%	1,389 1,341 3.6%	2,200 1,745 26.1%	606 1,165 -48.0%	151 58 160.3%	165 137 20.4%
2005 2004 %+/-	2 MONTHS TO UNDER 6 MONTHS	372 316 17.7%	685 870 -21.3%	872 782 11.5%	645 611 5.6%	0 0	59 25 136.0%
2005 2004 %+/-	6 MONTHS TO UNDER 12 MONTHS	172 150 14.7%	376 400 -6.0%	204 162 25.9%	307 520 -41.0%	0 0	0 0
2005 2004 %+/-	TOTAL ALL "HOLIDAY" DEPARTURES	4,917 4,524 8.7%	4,015 3,872 3.7%	10,652 8,187 30.1%	73,757 69,216 6.6%	9,098 5,925 53.6%	6,751 6,235 8.3%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliabl

TABLE: 20. NEW ZEALAND RESIDENT S/T DEPARTURES FOR "V.F.R." REASONS BY AREA OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005 2004 %+/-	NORTH AMERICA	1,056 580 82.1%	806 775 4.0%	1,450 1,050 38.1%	3,312 2,405 37.7%	26,919 21,792 23.5%	5.0% 5.1%
2005 2004 %+/-	CENT. & SOUTH AMERICA AND CARIBBEAN	66 58 13.8%	78 150 -48.0%	203 175 16.0%	347 383 -9.4%	1,895 1,303 45.4%	0.4% 0.3%
2005 2004 %+/-	AFRICA AND MIDDLE EAST	759 435 74.5%	442 300 47.3%	754 675 11.7%	1,955 1,410 38.7%	10,504 7,645 37.4%	2.0% 1.8%
2005 2004 %+/-	EUROPE	1,914 1,392 37.5%	1,560 1,325 17.7%	3,277 3,375 -2.9%	6,751 6,092 10.8%	59,739 49,455 20.8%	11.2% 11.6%
2005 2004 %+/-	ASIA	5,709 5,307 7.6%	4,576 3,500 30.7%	5,481 4,175 31.3%	15,766 12,982 21.4%	78,911 64,932 21.5%	14.8% 15.3%
2005 2004 %+/-	AUSTRALIA	15,807 12,702 24.4%	15,678 13,100 19.7%	25,056 17,650 42.0%	56,541 43,452 30.1%	267,096 213,070 25.4%	50.1% 50.1%
2005 2004 %+/-	FIJI	1,419 841 68.7%	780 425 83.5%	841 375 124.3%	3,040 1,641 85.3%	13,944 9,303 49.9%	2.6% 2.2%
2005 2004 %+/-	OTHER SOUTH PACIFIC IS.	2,145 1,218 76.1%	962 900 6.9%	1,044 875 19.3%	4,151 2,993 38.7%	20,594 15,047 36.9%	3.9% 3.5%
2005 2004 %+/-	OTHER AREAS, CRUISING & UN-SPECIFIED	3,531 2,929 20.6%	3,250 2,175 49.4%	4,611 3,175 45.2%	11,392 8,279 37.6%	53,710 42,983 25.0%	10.1% 10.1%
2005 2004 %+/-	TOTAL ALL "V.F.R." DEPARTURES	32,406 25,462 27.3%	28,132 22,650 24.2%	42,717 31,525 35.5%	103,255 79,637 29.7%	533,312 425,530 25.3%	100.0% 100.0%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 21. NEW ZEALAND RESIDENT "V.F.R." DEPARTURES BY RANKING COUNTRY OF MAIN DESTINATION.

asmal table

COUNTRY OF MAIN DESTINATION	YEAR	2nd Qtr	3rd Qtr	4th Qtr	Cal Year	YEAR	1st Qtr	Year Ended Mar
AUSTRALIA	2004	62,200	69,694	78,661	254,007	2005	56,541	267,096
	2003	50,088	52,481	67,049	202,734	2004	43,452	213,070
	%+/-	24.2%	32.8%	17.3%	25.3%	%+/-	30.1%	25.4%
UNITED KINGDOM	2004	13,972	13,498	8,002	39,846	2005	4,822	40,294
	2003	10,969	11,737	7,300	33,864	2004	4,374	34,380
	%+/-	27.4%	15.0%	9.6%	17.7%	%+/-	10.2%	17.2%
UNITED STATES	2004	6,066	7,136	5,316	20,528	2005	3,107	21,625
	2003	4,469	5,911	4,713	16,900	2004	2,010	17,103
	%+/-	35.7%	20.7%	12.8%	21.5%	%+/-	54.6%	26.4%
CHINA	2004	3,376	3,846	7,077	16,912	2005	3,482	17,781
	2003	1,386	2,707	6,689	12,922	2004	2,613	13,395
	%+/-	143.6%	42.1%	5.8%	30.9%	%+/-	33.3%	32.7%
FIJI	2004	3,256	3,474	4,174	12,545	2005	3,040	13,944
	2003	2,478	1,916	3,268	9,296	2004	1,641	9,303
	%+/-	31.4%	81.3%	27.7%	35.0%	%+/-	85.3%	49.9%
INDIA	2004	1,364	1,820	4,931	10,053	2005	2,393	10,508
	2003	1,203	1,423	3,536	7,484	2004	1,938	8,100
	%+/-	13.4%	27.9%	39.5%	34.3%	%+/-	23.5%	29.7%
SAMOA	2004	1,684	2,114	3,256	8,434	2005	2,274	9,328
	2003	1,461	1,388	2,817	7,274	2004	1,380	7,046
	%+/-	15.3%	52.3%	15.6%	15.9%	%+/-	64.8%	32.4%
TAIWAN	2004	1,721	1,328	3,068	7,668	2005	1,342	7,459
	2003	973	1,331	2,760	6,295	2004	1,551	6,615
	%+/-	76.9%	-0.2%	11.2%	21.8%	%+/-	-13.5%	12.8%
KOREA	2004	1,401	1,172	3,405	7,138	2005	1,249	7,227
	2003	1,342	1,533	3,214	7,014	2004	1,160	7,249
	%+/-	4.4%	-23.5%	5.9%	1.8%	%+/-	7.7%	-0.3%
HONG KONG	2004	1,904	1,414	2,869	7,110	2005	1,440	7,627
	2003	685	1,578	2,644	6,101	2004	923	5,830
	%+/-	178.0%	-10.4%	8.5%	16.5%	%+/-	56.0%	30.8%
SOUTH AFRICA	2004	1,051	1,400	2,658	5,912	2005	1,173	6,282
	2003	1,154	809	1,814	4,533	2004	803	4,580
	%+/-	-8.9%	73.1%	46.5%	30.4%	%+/-	46.1%	37.2%
CANADA	2004	1,849	1,928	1,258	5,430	2005	205	5,240
	2003	1,499	1,437	1,312	4,499	2004	395	4,643
	%+/-	23.3%	34.2%	-4.1%	20.7%	%+/-	-48.1%	12.9%
JAPAN	2004	1,462	1,496	1,587	5,406	2005	992	5,537
	2003	1,338	1,188	1,579	4,842	2004	861	4,966
	%+/-	9.3%	25.9%	0.5%	11.6%	%+/-	15.2%	11.5%
MALAYSIA	2004	1,176	1,312	1,836	5,188	2005	928	5,252
	2003	507	1,214	1,611	4,376	2004	864	4,196
	%+/-	132.0%	8.1%	14.0%	18.6%	%+/-	7.4%	25.2%
COOK ISLANDS	2004	779	1,096	1,686	4,114	2005	667	4,228
	2003	509	599	1,150	2,542	2004	553	2,811
	%+/-	53.0%	83.0%	46.6%	61.8%	%+/-	20.6%	50.4%

**TABLE: 22. NEW ZEALAND RESIDENT "VFR" DEPARTURES
BY PROVINCE OF RESIDENCE.**

MARCH 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	NORTHLAND	1,696 1,793 -5.4%	NA 3,299	NA 4,104	NA 3,342	12,441 9,900 25.7%	2.3% 2.3%
2005 2004 %+/-	AUCKLAND	48,515 38,181 27.1%	NA 54,838	NA 57,802	NA 77,235	238,390 195,828 21.7%	44.7% 46.0%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	11,317 8,050 40.6%	NA 16,986	NA 17,946	NA 17,101	63,350 48,726 30.0%	11.9% 11.5%
2005 2004 %+/-	EAST COAST HAWKES BAY	2,499 1,976 26.5%	NA 3,689	NA 4,768	NA 4,489	15,445 12,378 24.8%	2.9% 2.9%
2005 2004 %+/-	TARANAKI	1,709 1,181 44.7%	NA 2,587	NA 2,166	NA 1,907	8,369 6,797 23.1%	1.6% 1.6%
2005 2004 %+/-	WELLINGTON	16,411 12,635 29.9%	NA 19,595	NA 21,306	NA 25,107	82,419 65,311 26.2%	15.5% 15.3%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	2,354 1,951 20.7%	NA 4,090	NA 3,840	NA 3,717	14,001 10,944 27.9%	2.6% 2.6%
2005 2004 %+/-	CANTERBURY	12,190 9,190 32.6%	NA 16,006	NA 17,632	NA 18,597	64,425 47,859 34.6%	12.1% 11.2%
2005 2004 %+/-	OTAGO SOUTHLAND	4,636 3,453 34.3%	NA 7,071	NA 6,876	NA 7,231	25,814 20,003 29.1%	4.8% 4.7%
2005 2004 %+/-	TOTAL ALL "VFR" DEPARTURES	103,255 79,637 29.7%	NA 129,972	NA 138,658	NA 161,427	533,312 425,530 25.3%	100.0% 100.0%

TABLE: 23. NEW ZEALAND RESIDENT "VFR" DEPARTURES BY AREA OF DESTINATION AND PROVINCE OF RESIDENCE.

MARCH QUARTER 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005 2004 %+/-	NORTHLAND	143 50 186.0%	87 233 -62.7%	176 79 122.8%	988 1,152 -14.2%	0 50 -100.0%	0 75 -100.0%
2005 2004 %+/-	AUCKLAND	1,616 961 68.2%	2,322 2,351 -1.2%	9,809 8,746 12.2%	22,285 16,615 34.1%	2,139 1,242 72.2%	3,153 2,174 45.0%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	425 358 18.7%	752 454 65.6%	1,114 977 14.0%	7,233 5,213 38.7%	183 158 15.8%	146 125 16.8%
2005 2004 %+/-	EAST COAST HAWKES BAY	58 25 132.0%	150 250 -40.0%	172 75 129.3%	1,855 1,331 39.4%	0 25 -100.0%	95 29 227.6%
2005 2004 %+/-	TARANAKI	58 50 16.0%	58 125 -53.6%	55 58 -5.2%	1,356 757 79.1%	29 25 16.0%	33 29 13.8%
2005 2004 %+/-	WELLINGTON	381 441 -13.6%	1,490 919 62.1%	2,005 1,272 57.6%	9,283 8,265 12.3%	446 83 437.3%	456 378 20.6%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	117 133 -12.0%	256 204 25.5%	179 75 138.7%	1,432 1,198 19.5%	26 0	26 54 -51.9%
2005 2004 %+/-	CANTERBURY	396 183 116.4%	1,132 948 19.4%	1,655 1,135 45.8%	7,998 6,117 30.8%	66 29 127.6%	59 50 18.0%
2005 2004 %+/-	OTAGO SOUTHLAND	59 204 -71.1%	413 429 -3.7%	360 353 2.0%	3,278 2,280 43.8%	33 0	91 0
2005 2004 %+/-	TOTAL ALL "VFR" DEPARTURES	3,312 2,405 37.7%	6,751 6,092 10.8%	15,766 12,982 21.4%	56,541 43,452 30.1%	3,040 1,641 85.3%	4,151 2,993 38.7%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 24. NEW ZEALAND RESIDENT "VFR" DEPARTURES
BY INTENDED LENGTH OF ABSENCE OF TRAVELLER.

MARCH 2005

asmal table

YEAR	INTENDED LENGTH OF ABSENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	1 AND 4 DAYS	12,777 9,451 35.2%	NA 12,231	NA 13,190	NA 14,468	52,666 37,925 38.9%	9.9% 8.9%
2005 2004 %+/-	5 AND 7 DAYS	17,282 12,358 39.8%	NA 16,886	NA 19,302	NA 19,229	72,699 53,255 36.5%	13.6% 12.5%
2005 2004 %+/-	8 TO 14 DAYS	30,553 22,200 37.6%	NA 33,928	NA 40,874	NA 37,802	143,157 109,359 30.9%	26.8% 25.7%
2005 2004 %+/-	15 DAYS AND UNDER 1 MONTH	21,462 17,010 26.2%	NA 31,454	NA 31,586	NA 36,055	120,557 103,628 16.3%	22.6% 24.4%
2005 2004 %+/-	1 AND UNDER 2 MONTHS	12,086 10,183 18.7%	NA 20,663	NA 20,698	NA 30,766	84,213 71,137 18.4%	15.8% 16.7%
2005 2004 %+/-	2 AND UNDER 6 MONTHS	7,592 6,721 13.0%	NA 12,601	NA 11,020	NA 21,411	52,624 44,033 19.5%	9.9% 10.3%
2005 2004 %+/-	6 AND UNDER 12 MONTHS	1,503 1,714 -12.3%	NA 2,209	NA 1,988	NA 1,696	7,396 6,193 19.4%	1.4% 1.5%
2005 2004 %+/-	TOTAL ALL "VFR" DEPARTURES	103,255 79,637 29.7%	NA 129,972	NA 138,658	NA 161,427	533,312 425,530 25.3%	100.0% 100.0%

TABLE: 25. NEW ZEALAND RESIDENT "VFR" DEPARTURES BY AREA OF DESTINATION AND INTENDED LENGTH OF STAY.

MARCH QUARTER 2005

asmal table

YEAR	INTENDED LENGTH OF STAY	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005 2004 %+/-	1 TO 4 DAYS	29 133 -78.2%	29 0	145 100 45.0%	10,380 7,791 33.2%	367 162 126.5%	228 212 7.5%
2005 2004 %+/-	5 TO 7 DAYS	366 75 388.0%	147 133 10.5%	538 495 8.7%	13,401 9,463 41.6%	370 258 43.4%	462 549 -15.8%
2005 2004 %+/-	8 TO 14 DAYS	733 437 67.7%	848 740 14.6%	2,002 2,054 -2.5%	20,600 15,169 35.8%	1,084 544 99.3%	1,597 1,077 48.3%
2005 2004 %+/-	15 DAYS TO UNDER 1 MONTH	976 824 18.4%	2,209 1,797 22.9%	4,689 3,184 47.3%	7,981 7,257 10.0%	886 548 61.7%	1,281 731 75.2%
2005 2004 %+/-	1 MONTH TO UNDER 2 MONTHS	582 557 4.5%	2,419 2,090 15.7%	4,668 3,457 35.0%	2,286 2,137 7.0%	216 100 116.0%	367 274 33.9%
2005 2004 %+/-	2 MONTHS TO UNDER 6 MONTHS	380 229 65.9%	833 1,074 -22.4%	3,310 3,056 8.3%	1,473 1,244 18.4%	117 29 303.4%	154 100 54.0%
2005 2004 %+/-	6 MONTHS TO UNDER 12 MONTHS	246 150 64.0%	266 258 3.1%	414 636 -34.9%	420 391 7.4%	0 0	62 50 24.0%
2005 2004 %+/-	TOTAL ALL "VFR" DEPARTURES	3,312 2,405 37.7%	6,751 6,092 10.8%	15,766 12,982 21.4%	56,541 43,452 30.1%	3,040 1,641 85.3%	4,151 2,993 38.7%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable

TABLE: 26. NEW ZEALAND RESIDENT S/T DEPARTURES FOR "BUSINESS"
REASONS BY AREA OF MAIN DESTINATION.

MARCH 2005

asmal table

YEAR	AREA OF MAIN DESTINATION	MONTH OF DEPARTURE			1st Quarter	Y.E. MARCH	
		JAN	FEB	MAR		NUMBER	SHARE
2005	NORTH AMERICA	1,914	2,028	2,465	6,407	25,823	8.2%
2004		1,885	1,800	2,075	5,760	22,093	8.3%
%+/-		1.5%	12.7%	18.8%	11.2%	16.9%	
2005	CENT. & SOUTH AMERICA AND CARIBBEAN	231	104	203	538	1,963	0.6%
2004		87	200	250	537	1,443	0.5%
%+/-		165.5%	-48.0%	-18.8%	0.2%	36.0%	
2005	AFRICA AND MIDDLE EAST	396	312	609	1,317	4,801	1.5%
2004		290	375	475	1,140	3,612	1.3%
%+/-		36.6%	-16.8%	28.2%	15.5%	32.9%	
2005	EUROPE	1,221	1,430	1,682	4,333	22,277	7.1%
2004		1,044	1,350	2,325	4,719	18,934	7.1%
%+/-		17.0%	5.9%	-27.7%	-8.2%	17.7%	
2005	ASIA	2,574	3,094	4,176	9,844	40,608	13.0%
2004		2,407	3,550	3,750	9,707	33,736	12.6%
%+/-		6.9%	-12.8%	11.4%	1.4%	20.4%	
2005	AUSTRALIA	8,118	15,314	14,268	37,700	170,523	54.5%
2004		7,424	13,525	15,075	36,024	149,797	55.9%
%+/-		9.3%	13.2%	-5.4%	4.7%	13.8%	
2005	FIJI	495	780	696	1,971	10,270	3.3%
2004		232	725	650	1,607	8,959	3.3%
%+/-		113.4%	7.6%	7.1%	22.7%	14.6%	
2005	OTHER SOUTH PACIFIC IS.	627	650	1,189	2,466	12,812	4.1%
2004		493	925	525	1,943	11,512	4.3%
%+/-		27.2%	-29.7%	126.5%	26.9%	11.3%	
2005	OTHER AREAS, CRUISING & UN-SPECIFIED	462	1,872	2,320	4,654	24,072	7.7%
2004		957	1,425	1,875	4,257	17,666	6.6%
%+/-		-51.7%	31.4%	23.7%	9.3%	36.3%	
2005	TOTAL ALL "BUSINESS" DEPARTURES	16,038	25,584	27,608	69,230	313,149	100.0%
2004		14,819	23,875	27,000	65,694	267,752	100.0%
%+/-		8.2%	7.2%	2.3%	5.4%	17.0%	

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 27. NEW ZEALAND RESIDENT "BUSINESS" DEPARTURES BY RANKING COUNTRY OF MAIN DESTINATION.

asmal table

COUNTRY OF MAIN DESTINATION	YEAR	2nd Qtr	3rd Qtr	4th Qtr	Cal Year	YEAR	1st Qtr	Year Ended Mar
AUSTRALIA	2004	43,993	47,460	41,370	168,847	2005	37,700	170,523
	2003	37,516	40,695	35,562	145,579	2004	36,024	149,797
	%+/-	17.3%	16.6%	16.3%	16.0%	%+/-	4.7%	13.8%
UNITED STATES	2004	6,413	6,142	4,880	22,762	2005	6,049	23,484
	2003	5,015	5,515	4,491	19,800	2004	5,327	20,348
	%+/-	27.9%	11.4%	8.7%	15.0%	%+/-	13.6%	15.4%
UNITED KINGDOM	2004	3,394	2,916	1,753	10,190	2005	1,945	10,008
	2003	2,607	2,158	1,775	7,979	2004	2,127	8,667
	%+/-	30.2%	35.1%	-1.2%	27.7%	%+/-	-8.6%	15.5%
FIJI	2004	2,564	3,238	2,497	9,906	2005	1,971	10,270
	2003	2,361	2,715	2,276	8,739	2004	1,607	8,959
	%+/-	8.6%	19.3%	9.7%	13.4%	%+/-	22.7%	14.6%
CHINA	2004	2,396	1,874	1,972	7,832	2005	1,711	7,953
	2003	309	1,450	1,669	4,675	2004	1,590	5,018
	%+/-	675.4%	29.2%	18.2%	67.5%	%+/-	7.6%	58.5%
JAPAN	2004	1,449	1,866	1,399	6,461	2005	1,392	6,106
	2003	1,258	1,321	1,698	5,581	2004	1,747	6,024
	%+/-	15.2%	41.3%	-17.6%	15.8%	%+/-	-20.3%	1.4%
SINGAPORE	2004	1,477	1,548	1,332	5,901	2005	947	5,304
	2003	428	1,489	1,395	4,632	2004	1,544	4,856
	%+/-	245.1%	4.0%	-4.5%	27.4%	%+/-	-38.7%	9.2%
HONG KONG	2004	1,167	882	1,174	4,425	2005	1,252	4,475
	2003	388	1,297	1,318	3,832	2004	1,202	4,205
	%+/-	200.8%	-32.0%	-10.9%	15.5%	%+/-	4.2%	6.4%
THAILAND	2004	697	710	1,174	3,376	2005	968	3,549
	2003	454	713	883	2,755	2004	795	2,845
	%+/-	53.5%	-0.4%	33.0%	22.5%	%+/-	21.8%	24.7%
SAMOA	2004	871	914	653	2,904	2005	543	2,981
	2003	604	825	475	2,561	2004	466	2,370
	%+/-	44.2%	10.8%	37.5%	13.4%	%+/-	16.5%	25.8%
MALAYSIA	2004	596	856	508	2,788	2005	950	2,910
	2003	540	696	694	2,799	2004	828	2,758
	%+/-	10.4%	23.0%	-26.8%	-0.4%	%+/-	14.7%	5.5%
GERMANY	2004	966	518	300	2,745	2005	569	2,353
	2003	696	604	417	2,329	2004	961	2,678
	%+/-	38.8%	-14.2%	-28.1%	17.9%	%+/-	-40.8%	-12.1%
KOREA	2004	628	544	940	2,669	2005	659	2,771
	2003	504	666	512	2,178	2004	557	2,239
	%+/-	24.6%	-18.3%	83.6%	22.5%	%+/-	18.3%	23.8%
CANADA	2004	886	754	283	2,356	2005	358	2,281
	2003	404	548	360	1,650	2004	433	1,745
	%+/-	119.3%	37.6%	-21.4%	42.8%	%+/-	-17.3%	30.7%
FRANCE	2004	762	688	358	2,228	2005	227	2,035
	2003	545	434	233	1,425	2004	420	1,632
	%+/-	39.8%	58.5%	53.6%	56.4%	%+/-	-46.0%	24.7%

TABLE: 28. NEW ZEALAND RESIDENT "BUSINESS" DEPARTURES BY PROVINCE OF RESIDENCE.

MARCH 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	NORTHLAND	789 895 -11.8%	NA 1,308	NA 1,116	NA 920	4,133 3,484 18.6%	1.3% 1.3%
2005 2004 %+/-	AUCKLAND	35,328 33,979 4.0%	NA 42,293	NA 42,646	NA 38,421	158,688 140,508 12.9%	50.7% 52.5%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	7,153 5,544 29.0%	NA 6,658	NA 7,570	NA 6,301	27,682 21,551 28.4%	8.8% 8.0%
2005 2004 %+/-	EAST COAST HAWKES BAY	856 1,314 -34.9%	NA 1,728	NA 2,040	NA 1,361	5,985 5,057 18.4%	1.9% 1.9%
2005 2004 %+/-	TARANAKI	1,028 907 13.3%	NA 1,219	NA 1,220	NA 687	4,154 3,259 27.5%	1.3% 1.2%
2005 2004 %+/-	WELLINGTON	10,803 11,945 -9.6%	NA 15,528	NA 14,178	NA 12,776	53,285 47,173 13.0%	17.0% 17.6%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	1,445 1,177 22.8%	NA 1,450	NA 2,050	NA 1,532	6,477 5,666 14.3%	2.1% 2.1%
2005 2004 %+/-	CANTERBURY	7,538 6,642 13.5%	NA 9,655	NA 9,384	NA 8,303	34,880 27,711 25.9%	11.1% 10.3%
2005 2004 %+/-	OTAGO SOUTHLAND	2,685 1,681 59.7%	NA 2,879	NA 4,058	NA 2,547	12,169 8,786 38.5%	3.9% 3.3%
2005 2004 %+/-	TOTAL ALL "BUSINESS" DEPARTURES	69,230 65,694 5.4%	NA 83,822	NA 86,038	NA 74,059	313,149 267,752 17.0%	100.0% 100.0%

TABLE: 29. NEW ZEALAND RESIDENT "BUSINESS" DEPARTURES BY AREA OF DESTINATION AND PROVINCE OF RESIDENCE.

MARCH QUARTER 2005

asmal table

YEAR	PROVINCE OF RESIDENCE	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005 2004 %+/-	NORTHLAND	26 25 4.0%	33 25 32.0%	143 104 37.5%	471 583 -19.2%	0 25 -100.0%	29 79 -63.3%
2005 2004 %+/-	AUCKLAND	3,451 2,915 18.4%	2,181 2,031 7.4%	4,930 5,150 -4.3%	18,830 18,939 -0.6%	1,178 941 25.2%	1,549 786 97.1%
2005 2004 %+/-	WAIKATO BAY OF PLENTY	792 499 58.7%	441 229 92.6%	1,056 624 69.2%	3,652 3,114 17.3%	253 104 143.3%	227 354 -35.9%
2005 2004 %+/-	EAST COAST HAWKES BAY	26 129 -79.8%	26 216 -88.0%	121 129 -6.2%	543 578 -6.1%	52 79 -34.2%	33 50 -34.0%
2005 2004 %+/-	TARANAKI	52 25 108.0%	0 100 -100.0%	227 129 76.0%	661 441 49.9%	0 0	33 0
2005 2004 %+/-	WELLINGTON	790 1,040 -24.0%	739 1,007 -26.6%	1,344 1,698 -20.8%	6,289 6,781 -7.3%	253 179 41.3%	338 308 9.7%
2005 2004 %+/-	NELSON MARLBOROUGH WESTLAND	147 208 -29.3%	91 79 15.2%	143 129 10.9%	767 503 52.5%	26 25 4.0%	88 104 -15.4%
2005 2004 %+/-	CANTERBURY	624 711 -12.2%	533 741 -28.1%	1,139 1,128 1.0%	4,307 3,475 23.9%	95 125 -24.0%	85 129 -34.1%
2005 2004 %+/-	OTAGO SOUTHLAND	378 104 263.5%	234 166 41.0%	329 308 6.8%	1,469 853 72.2%	81 50 62.0%	29 50 -42.0%
2005 2004 %+/-	TOTAL ALL "BUSINESS" DEPARTURES	6,407 5,760 11.2%	4,333 4,719 -8.2%	9,844 9,707 1.4%	37,700 36,024 4.7%	1,971 1,607 22.7%	2,466 1,943 26.9%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable.

TABLE: 30. NEW ZEALAND RESIDENT "BUSINESS" DEPARTURES
BY INTENDED LENGTH OF ABSENCE OF TRAVELLER.

MARCH 2005

asmal table

YEAR	INTENDED LENGTH OF ABSENCE	QUARTER OF DEPARTURE				Y.E. MARCH	
		MAR	JUN	SEP	DEC	NUMBER	SHARE
2005 2004 %+/-	1 AND 4 DAYS	26,508 27,505 -3.6%	NA 31,214	NA 31,114	NA 30,601	119,437 106,618 12.0%	38.1% 39.8%
2005 2004 %+/-	5 AND 7 DAYS	16,725 13,197 26.7%	NA 17,503	NA 20,174	NA 17,366	71,768 57,079 25.7%	22.9% 21.3%
2005 2004 %+/-	8 TO 14 DAYS	13,131 13,163 -0.2%	NA 16,389	NA 18,442	NA 13,449	61,411 54,954 11.7%	19.6% 20.5%
2005 2004 %+/-	15 DAYS AND UNDER 1 MONTH	6,554 5,903 11.0%	NA 9,411	NA 8,640	NA 7,131	31,736 24,987 27.0%	10.1% 9.3%
2005 2004 %+/-	1 AND UNDER 2 MONTHS	2,957 2,828 4.6%	NA 4,315	NA 4,220	NA 3,045	14,537 11,279 28.9%	4.6% 4.2%
2005 2004 %+/-	2 AND UNDER 6 MONTHS	2,579 2,195 17.5%	NA 3,952	NA 2,932	NA 1,889	11,352 9,991 13.6%	3.6% 3.7%
2005 2004 %+/-	6 AND UNDER 12 MONTHS	776 903 -14.1%	NA 1,038	NA 516	NA 578	2,908 2,844 2.3%	0.9% 1.1%
2005 2004 %+/-	TOTAL ALL "BUSINESS" DEPARTURES	69,230 65,694 5.4%	NA 83,822	NA 86,038	NA 74,059	313,149 267,752 17.0%	100.0% 100.0%

TABLE: 31. NEW ZEALAND RESIDENT "BUSINESS" DEPARTURES BY AREA OF DESTINATION AND INTENDED LENGTH OF STAY.

MARCH QUARTER 2005

asmal table

YEAR	INTENDED LENGTH OF STAY	A R E A O F D E S T I N A T I O N					
		NORTH AMERICA	EUROPE	ASIA	AUS-TRALIA	FIJI	SOUTH PACIFIC
2005	1 TO 4 DAYS	435	88	1,141	21,112	934	812
2004		515	25	1,378	21,836	808	670
%+/-		-15.5%	252.0%	-17.2%	-3.3%	15.6%	21.2%
2005	5 TO 7 DAYS	1,675	325	3,142	9,228	348	647
2004		1,194	291	2,559	7,567	383	229
%+/-		40.3%	11.7%	22.8%	22.0%	-9.1%	182.5%
2005	8 TO 14 DAYS	2,305	1,737	2,434	4,394	312	552
2004		2,375	1,673	3,100	4,151	233	337
%+/-		-2.9%	3.8%	-21.5%	5.9%	33.9%	63.8%
2005	15 DAYS TO UNDER 1 MONTH	1,424	1,182	1,220	1,610	136	234
2004		990	1,781	1,094	1,156	129	241
%+/-		43.8%	-33.6%	11.5%	39.3%	5.4%	-2.9%
2005	1 MONTH TO UNDER 2 MONTHS	242	491	877	625	153	26
2004		337	541	674	586	0	204
%+/-		-28.2%	-9.2%	30.1%	6.7%		-87.3%
2005	2 MONTHS TO UNDER 6 MONTHS	234	423	821	434	88	195
2004		245	25	777	537	54	237
%+/-		-4.5%	1592.0%	5.7%	-19.2%	63.0%	-17.7%
2005	6 MONTHS TO UNDER 12 MONTHS	92	87	209	297	0	0
2004		104	383	125	191	0	25
%+/-		-11.5%	-77.3%	67.2%	55.5%		-100.0%
2005	TOTAL ALL "BUSINESS" DEPARTURES	6,407	4,333	9,844	37,700	1,971	2,466
2004		5,760	4,719	9,707	36,024	1,607	1,943
%+/-		11.2%	-8.2%	1.4%	4.7%	22.7%	26.9%

NB Due to relative sampling error, departure results below 100 in value should not be considered totally reliable

**TABLE: 32. OVERSEAS VISITORS TO NEW ZEALAND
BY COUNTRY OF RESIDENCE.**

asmal table

COUNTRY OF RESIDENCE	YEAR	2nd Qtr	3rd Qtr	4th Qtr	Cal Year	YEAR	1st Qtr	Year Ended Mar
AUSTRALIA	2004	184,305	214,168	244,980	855,933	2005	231,884	875,337
	2003	145,567	172,015	213,326	702,162	2004	212,480	743,388
	%+/-	26.6%	24.5%	14.8%	21.9%	%+/-	9.1%	17.7%
UNITED KINGDOM	2004	42,560	39,178	91,003	283,700	2005	120,813	293,554
	2003	41,008	38,116	86,289	264,819	2004	110,959	276,372
	%+/-	3.8%	2.8%	5.5%	7.1%	%+/-	8.9%	6.2%
UNITED STATES	2004	41,429	39,786	65,143	218,345	2005	73,646	220,004
	2003	38,091	35,652	63,786	211,624	2004	71,987	209,516
	%+/-	8.8%	11.6%	2.1%	3.2%	%+/-	2.3%	5.0%
JAPAN	2004	32,153	36,540	47,848	165,023	2005	46,752	163,293
	2003	21,524	32,365	47,844	150,851	2004	48,482	150,215
	%+/-	49.4%	12.9%	0.0%	9.4%	%+/-	-3.6%	8.7%
KOREA	2004	20,157	24,230	31,731	113,908	2005	36,558	112,676
	2003	16,029	26,881	33,401	112,658	2004	37,790	114,101
	%+/-	25.8%	-9.9%	-5.0%	1.1%	%+/-	-3.3%	-1.2%
CHINA	2004	17,112	18,542	26,763	84,368	2005	21,809	84,226
	2003	7,185	12,603	22,663	65,989	2004	21,951	64,402
	%+/-	138.2%	47.1%	18.1%	27.9%	%+/-	-0.6%	30.8%
GERMANY	2004	5,180	6,942	20,425	55,736	2005	24,686	57,233
	2003	5,372	6,532	19,813	52,534	2004	23,189	54,906
	%+/-	-3.6%	6.3%	3.1%	6.1%	%+/-	6.5%	4.2%
CANADA	2004	5,901	5,476	12,809	40,602	2005	17,441	41,627
	2003	5,180	5,011	13,002	39,940	2004	16,416	39,609
	%+/-	13.9%	9.3%	-1.5%	1.7%	%+/-	6.2%	5.1%
SINGAPORE	2004	7,234	5,332	13,319	32,920	2005	6,701	32,586
	2003	6,058	5,792	13,997	32,603	2004	7,035	32,882
	%+/-	19.4%	-7.9%	-4.8%	1.0%	%+/-	-4.7%	-0.9%
TAIWAN	2004	4,660	7,416	6,410	26,706	2005	9,076	27,562
	2003	2,860	6,718	7,091	25,008	2004	8,220	24,889
	%+/-	62.9%	10.4%	-9.6%	6.8%	%+/-	10.4%	10.7%
HONG KONG	2004	5,356	6,570	7,256	26,706	2005	8,824	28,006
	2003	4,735	6,500	8,399	26,347	2004	7,524	27,158
	%+/-	13.1%	1.1%	-13.6%	1.4%	%+/-	17.3%	3.1%
NETHERLANDS	2004	1,828	2,638	10,495	25,841	2005	10,955	25,916
	2003	2,035	2,583	10,567	26,388	2004	10,880	26,065
	%+/-	-10.2%	2.1%	-0.7%	-2.1%	%+/-	0.7%	-0.6%
MALAYSIA	2004	5,754	4,406	9,073	24,181	2005	5,275	24,508
	2003	3,728	5,589	9,510	23,002	2004	4,948	23,775
	%+/-	54.3%	-21.2%	-4.6%	5.1%	%+/-	6.6%	3.1%
THAILAND	2004	6,946	3,938	5,177	20,484	2005	4,276	20,337
	2003	4,349	3,694	6,008	18,751	2004	4,423	18,474
	%+/-	59.7%	6.6%	-13.8%	9.2%	%+/-	-3.3%	10.1%
TOTAL ALL VISITOR ARRIVALS	2004	451,570	481,518	707,564	2,334,153	2005	726,739	2,367,391
	2003	364,740	428,844	674,214	2,104,420	2004	693,501	2,161,299
	%+/-	23.8%	12.3%	4.9%	10.9%	%+/-	4.8%	9.5%

The table presented above allows subscribers, interested in two way traffic flows, to monitor and compare the inbound trends operating on a number of key routes into and out of New Zealand.

**TABLE: 33. NEW ZEALAND RESIDENT VISITOR ARRIVALS INTO
SELECTED OVERSEAS DESTINATIONS.**

asmal table

ARRIVAL DESTINATION	YEAR	Cal Year	YEAR	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Cal Year
AUSTRALIA	2003	839091	2004	188,859	252,251	312,938	278,701	1,032,749
	2002	790079	2003	150,684	203,423	241,799	243,185	839,091
	%+/-	6.2%	%+/-	25.3%	24.0%	29.4%	14.6%	23.1%
COOK ISLANDS	2003	30921	2004	4,447	9,759	14,348	10,202	38,756
	2002	28841	2003	4,187	7,579	10,783	8,372	30,921
	%+/-	7.2%	%+/-	6.2%	28.8%	33.1%	21.9%	25.3%
FIJI	2003	75016	2004	11,002	29,596	NA	NA	NA
	2002	68293	2003	7,805	19,339	30,033	17,839	75,016
	%+/-	9.8%	%+/-	41.0%	53.0%			
NEW CALEDONIA	2003	6030	2004	718	1,883	2,168	1,599	6,368
	2002	5935	2003	561	1,713	2,086	1,670	6,030
	%+/-	1.6%	%+/-	28.0%	9.9%	3.9%	-4.3%	5.6%
PAPUA NEW GUINEA	2003	1952	2004	NA	NA	NA	NA	NA
	2002	2349	2003	462	452	488	550	1,952
	%+/-	-16.9%	%+/-					
SAMOA	2003	26974	2004	NA	NA	NA	NA	NA
	2002	NA	2003	5,129	6,072	7,470	8,303	26,974
	%+/-	NA	%+/-					
TAHITI	2003	6106	2004	714	2,164	3,168	NA	NA
	2002	5282	2003	699	1,639	2,282	1,486	6,106
	%+/-	15.6%	%+/-	2.1%	32.0%	38.8%		
TONGA	2003	14682	2004	NA	NA	NA	NA	NA
	2002	12938	2003	2,359	3,895	3,900	4,528	14,682
	%+/-	13.5%	%+/-					
VANUATU	2003	7729	2004	NA	NA	NA	NA	NA
	2002	7263	2003	1,291	1,847	2,575	2,016	7,729
	%+/-	6.4%	%+/-					
CHINA *	2003	43428	2004	NA	NA	NA	NA	NA
	2002	50198	2003	NA	NA	NA	NA	43,428
	%+/-	-13.5%	%+/-					
HONG KONG	2003	48490	2004	14,970	18,954	18,315	19,503	71,742
	2002	61887	2003	13,787	4,411	13,701	16,591	48,490
	%+/-	-21.6%	%+/-	8.6%	329.7%	33.7%	17.6%	48.0%
JAPAN *	2003	31589	2004	7,553	8,856	10,251	8,019	34,679
	2002	32762	2003	7,622	7,563	9,012	7,392	31,589
	%+/-	-3.6%	%+/-	-0.9%	17.1%	13.7%	8.5%	9.8%
KOREA *	2003	13878	2004	3,411	4,087	4,196	4,356	16,050
	2002	13355	2003	3,263	2,961	4,045	3,609	13,878
	%+/-	3.9%	%+/-	4.5%	38.0%	3.7%	20.7%	15.7%
MACAU	2003	4358	2004	1,372	1,355	1,627	2,347	6,701
	2002	5489	2003	1,129	665	1,118	1,446	4,358
	%+/-	-20.6%	%+/-	21.5%	103.8%	45.5%	62.3%	53.8%

* Country of Nationality

**TABLE: 33 (B). NEW ZEALAND RESIDENT VISITOR ARRIVALS INTO
SELECTED OVERSEAS DESTINATIONS. (Continued)**

asmal table

ARRIVAL DESTINATION	YEAR	Cal Year	YEAR	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Cal Year
TAIWAN	2003	5418	2004	1,756	1,961	1,902	2,097	7,716
	2002	6139	2003	1,549	493	1,494	1,882	5,418
	%+/-	-11.7%	%+/-	13.4%	297.8%	27.3%	11.4%	42.4%
BALI **	2003	15642	2004	3,310	5,601	7,574	3,746	20,231
	2002	22388	2003	2,436	3,507	6,243	3,456	15,642
	%+/-	-30.1%	%+/-	35.9%	59.7%	21.3%	8.4%	29.3%
INDONESIA	2003	NA	2004	NA	NA	NA	NA	NA
	2002	29673	2003	NA	NA	NA	NA	NA
	%+/-	NA	%+/-					
MALAYSIA	2003	NA	2004	NA	NA	NA	NA	NA
	2002	25157	2003	5,061	NA	NA	NA	NA
	%+/-	NA	%+/-					
PHILIPPINES	2003	6164	2004	1,576	1,844	1,857	2,498	7,775
	2002	6569	2003	1,330	1,312	1,511	2,011	6,164
	%+/-	-6.2%	%+/-	18.5%	40.5%	22.9%	24.2%	26.1%
SINGAPORE	2003	73486	2004	18,519	29,261	36,689	24,557	109,026
	2002	94115	2003	17,372	10,449	24,818	20,847	73,486
	%+/-	-21.9%	%+/-	6.6%	180.0%	47.8%	17.8%	48.4%
THAILAND	2003	60545	2004	12,553	17,787	22,168	NA	NA
	2002	65189	2003	13,500	13,163	20,198	15,488	60,545
	%+/-	-7.1%	%+/-	-7.0%	35.1%	9.8%		
VIETNAM	2003	8104	2004	NA	NA	NA	NA	NA
	2002	8266	2003	NA	NA	NA	NA	8,104
	%+/-	-2.0%	%+/-					
CANADA	2003	29366	2004	4,160	9,622	15,917	6,437	36,136
	2002	30991	2003	4,498	8,524	11,142	5,202	29,366
	%+/-	-5.2%	%+/-	-7.5%	12.9%	42.9%	23.7%	23.1%
UNITED STATES #	2003	107214	2004	20,507	35,603	42,556	NA	NA
	2002	109983	2003	18,195	27,497	36,068	25,464	107,214
	%+/-	-2.5%	%+/-	12.7%	29.5%	18.0%		
UNITED KINGDOM	2003	145000	2004	21,000	43,000	72,000	NA	NA
	2002	139000	2003	17,000	30,000	67,000	31,000	145,000
	%+/-	4.3%	%+/-	23.5%	43.3%	7.5%		

** Country of Nationality - direct arrivals # asmal estimates based upon Oceania actuals

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